|  | Current YTD Totals | July 2022 | August 2022 | September 2022 | October 2022 | November 2022 | December 2022 | January 2023 | February 2023 | March 2023 | April 2023 | May 2023 | June 2023 | $\begin{gathered} \text { Prior FY } \\ \text { Year-End Totals } \end{gathered}$ | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ${ }_{\text {\# }}$ Petive Cormance Measures - Contracting/Supplier Mgmt | N/A | ${ }^{424}$ | 435 | 427 | 414 | 417 | 423 | 42 | 406 | 412 | 413 | 411 | 418 | N/A | 19 |
| \#Exxended Contracts (5\%) | 417 | 51 | 13 | 24 | 54 | 24 | 52 | 40 | 31 | 20 | 49 | 25 | 34 | 29 | 35 |
| Renewed Contracts (5\%) | ${ }_{186}^{186}$ | 18 | ${ }_{13}^{13}$ | 16 | 20 | 8 | 18 | 19 | ${ }_{21}^{21}$ | 17 | 11 | 11 | 14 | ${ }^{251}$ | 16 |
| RenewiReplacel/İxtended (Valid Reason) | ${ }_{186}^{187}$ | ${ }_{51}^{18}$ | ${ }_{13}^{13}$ | ${ }_{24}^{16}$ | ${ }_{54}^{20}$ | ${ }^{84}$ | 18 5 5 | 19 | ${ }_{31}^{21}$ | ${ }_{20}^{17}$ | 11 | 11 | ${ }_{34}^{14}$ | 280 343 | 16 |
| ${ }^{\text {Renew/Replacel/Extended (livalid Reason) }}$ | ${ }_{\text {N/A }}^{41}$ | 27.0\% | $\frac{13}{50.0 \%}$ | ${ }^{24.0 \%}$ | 27.0\% | ${ }^{24.0 \%}$ | ${ }_{25}{ }^{52} 7 \%$ | 36.5\% | ${ }^{41.5 \%}$ | ${ }_{4}^{20} 4.4 \%$ | ${ }^{20.0 \%}$ | ${ }_{325}^{25}$ | 38.0\% | N/ | NA |
| $\%$ \% ARC Usage | 79.1\% |  |  |  |  |  | $77.8 \%$ |  | 60.2\% |  |  | 79.7\% |  | 82.1\% | 79.2\% |
| $\frac{\text { S ARC Usage }}{}$ | S652.432.969.96 | \$41,833,519.85 | $\frac{\text { S43,200,065.36 }}{4}$ | \$117,257,060.89 | \$40,810,920.22 | \$37,291,834,26 | \$46,941, , 370.91 | \$66,050,358.94 | \$44,413,609.13 | S43,424,349.63 | \$44, 254,915.93 | S67,090,749.60 | \$59,864, 215.24 | \$520,113,730.38 | \$54,369,414.16 |
| Total \# of Events Closed | 951 | ${ }^{28}$ | 91 | 119 | 83 | ${ }^{77}$ | 81 |  | 102 | 88 |  | 74 | ${ }_{72}$ | 918 | 79 |
| Total \# of Events Awarded | 688 | 9 | 44 | 70 | 63 | 55 | 59 | 59 | 75 | 59 | 57 | 42 | 96 | 648 | 57 |
| \# of Suppliers in Database | N/A | 11.886 | 11.692 | ${ }^{11,703}$ | 11,712 | 11,718 | ${ }_{11,721}$ | 11.737 | 11.750 | 11.766 | 11.780 | 11.810 | ${ }^{11,838}$ | N/A | ${ }^{111,743}$ |
| \# f flnative Supdiers | N/A | 7.748 | 7.748 | 7.743 | 7.740 | 7,737 | 7.735 | 7,734 | 7,732 | 7,727 | 7.725 | 7,721 | 7,720 | N/A | 7,734 |
| \# of Active Suppliers | N/A | 3,938 | 3.944 | 3.960 | 3.972 | 3.981 | 3.986 | 4.003 | 4.018 | 4.039 | 4.055 | 4.089 | 4.118 | N/A | 4.009 |
| \# of Supplier W/ Orders this Month | N/A | 542 | 621 | 662 | 624 | 612 | 616 | 604 | 674 | 679 | 706 | 543 | 627 | N/A | 626 |
| \# of MBE Suppliers W/ Orders stis Month | N/A | 5 | 5 | 8 | 7 | 5 |  | 10 | 6 | 8 | 4 | 6 | 5 | N/A | 7 |
| \# of WBE Suppliers W/ Orders this Month | N/A | 6 | 8 | 11 | 7 | 8 | 9 | 8 | 9 | 10 | 6 | 10 | 7 | N/A | 8 |
| \# of DEE Suppliers W/ Orders this Month | N/A | ${ }_{19}$ | ${ }_{23}^{4}$ | ${ }_{18}^{6}$ | ${ }^{5}$ | ${ }_{19}^{4}$ | ${ }_{1} 7$ | ${ }_{18} 18$ | ${ }^{6}$ | ${ }^{5}$ | ${ }^{5}$ | ${ }^{5}$ | 5 15 | N/A | 18 |
| \# of SLB Suppliers W/ Orders this Month |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Contract Savings (Figure = Annual Cost Saving + Annual Reverse Auction for reporting period) | 842 | \$0.00 | 50.00 | \$0.00 | \$0.00 | \$4,742.50 | \$0.00 | \$2,100.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | 13,148 | 21 |
| Performance Measures - Operational Efficiency |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cycle Count Accuracy | N/A | 83.1\% | 86.1\% | 83.2\% | ${ }^{82.7 \%}$ | 81.0\% | 80.1\% | 80.1\% | 83.9\% | 82.6\% | 77.8\% | ${ }^{73.2 \%}$ | 73.9\% | N/A | 80.6\% |
| Dormant S Value | N/ |  |  | ${ }_{\text {S2, }}^{\text {S1038.006.78 }}$ | ¢ | ST,595.193.59 |  | $\underset{\substack{\text { S2,092.727.77 } \\ \$ 9.9060 .232 .87}}{ }$ | S 5 S2.681.690.33 |  | S2,060.104.93 |  |  |  | S2,602.813.09 |
| SValue of Total Inventory | N/A | S355,496.479.07 | S35,386,950.99 | \$35,740,572.51 | S37, 145,578.23 | \$37,778,285.08 | \$377.617,508.20 | ¢377.485,788.35 | \$37, 389,478.46 | \$377, 75,051.37 | \$38,329,543.69 | S38,009,151.37 | S388,382,930,18 | NA | S37.209,776.46 |
| DCG (fill rat) | N/A | 92.3\% | 85.3\% | 84.9\% | 90.0\% | 89.0\% | 92.4\% | 90.2\% | 88.8\% | 88.8\% | 88.0\% | 87.8\% | 90.6\% | N/A | 89.0\% |
| Police MTD Avalability | N/A | N/A | 90.0\% | 85.0\% | N/A | 86.0\% | 84.0\% | 86.0\% | 86.0\% | ${ }^{886.0 \%}$ | 855.0\% | 87.0\% | 8880\% | N/A | 86.3\% |
| Refuse | N/A | 79.0\% | 80.0\% | 79.0\% | 81.0\% | 78.0\% | 79.0\% | 79.0\% | 76.0\% | 77.0\% | 79.0\% | 79.0\% | 79.0\% | N/A | 78.8\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Warehouse Sales \& Returns |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Returns | ${ }^{-286,165.86}$ | ${ }^{(\$ 20.307 .68)}$ | (\$12,805.99) | ${ }_{(S 2,464.48)}$ | (\$22,300.76) |  | ${ }_{\text {(\$12,48172) }}$ | (\$14,749.16) | ${ }_{(57,392.32)}$ | (59,518.25) | (55,428.99) | ${ }^{(\$ 161,239,70)}$ | (5884,79) | (S113,793.15) | (523.847.16) |
| Issues | 34,263,237,73 | S3,476,649.47 | \$2,778,533.00 | \$2,934,286.04 | \$2,853,849.24 | \$2, 870,201.86 | \$3,039,783,74 | \$2,522,452.04 | \$2,984,283,39 | \$3,049,836.30 | \$2,839,940.46 | \$3,744.413.47 | \$1,169,008.72 | \$32,672,089, .36 | \$2,855,269,81 |
| Salvage |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| OVeral GSD Stores (707740 Salvage and Gen Fund 100140) | ${ }^{\text {S1,262,347.15 }}$ | \$771.577.94 | 50.00 | S0.00 | 90.00 | \$152,439.30 | ${ }_{\text {\$107, } 23.76}^{\text {S33 }}$ | $\frac{\text { S115.949.27 }}{\text { S490938 }}$ |  | $\frac{\text { S252.312.55 }}{816614867}$ | \$135.761.70 | ${ }_{\text {S213,141.13 }}$ S63,5943 | ${ }_{\text {S119,116.11 }}^{\text {S }}$ | ${ }_{\text {S2, }}{ }^{\text {S2,999463.57 }}$ | $\frac{\text { S105.195.60 }}{816590137}$ |
| GSD Stores (707740 Salvage and Gen Fund 100/40) | \$1,985,896.42 | \$10,030.64 | \$638.115.56 | S7736.112.72 | \$550.505.39 | S40,060.42 | ¢33,837.85 | \$49.893.86 | \$55.462.53 | \$166.148.67 | S64,95.49 | \$63,539.43 | \$77,233.86 | \$1,892,882.69 | \$165,491.37 |

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \& $\underset{\substack{\text { Current YTD } \\ \text { Totals }}}{ }$ \& July 2022 \& August 2022 \& September 2022 \& October 2022 \& November 2022 \& mber 2022 \& January 2023 \& February 2023 \& March 2023 \& April 202 \& May 2023 \& une 2023 \& Prior FY Year-End Totals \& Average \\
\hline BPO Performance Measures - PO's New Queries \& \$11,456,048.05 \& \$7716,618,43 \& S892,852.04 \& \$929,912.46 \& \$808, 199.17 \& 9771,023.70 \& \$907,390,37 \& \$884,013.08 \& \$1,029,736.19 \& \$1,271,853.32 \& \$1,196,216.74 \& \$1,339,087.73 \& \$749,144.82 \& \$10,398,914.68 \& ¢954,670.67 \\
\hline CPO \&  \& \$41, 833,519.85 \& $\stackrel{\text { S43, } 200,0065.36}{ }$ \& \$117, 257,060.89 \& $\stackrel{\text { S40, } 10.920 .22}{ }$ \& ${ }_{\text {S37, } 291.834 .26}$ \& ${ }_{\text {S }}$ \$46,9411,370.91 \& $\stackrel{\text { S66,050, } 358.94}{ }$ \&  \&  \& ${ }_{\text {S }}$ \$44, 254, 91515.93 \&  \& 559,864,4215.24 \& \$520,111,730.38 \& ¢54, 369.414.16 \\
\hline SRD \&  \& \$165,684.03 \& \$169,885.88 \& \$224,628.92 \& ¢ ${ }_{\text {S } 232,011.19}$ \& \$217, 219,95 \& ${ }_{\text {S }}{ }_{\text {S201, } 6051.62}$ \& ${ }_{\text {S }}{ }_{\text {S285, } 336.74}$ \& ${ }_{\text {S }}{ }^{\text {S295, } 693.92}$ \& ${ }_{\text {S }}$ \$399,454,79 \&  \& \$352, 957.44 \& \$1996,882.82 \& \$ ${ }^{\text {S2,449,100.46 }}$ \& ¢ ${ }_{\text {S256,022.76 }}$ \\
\hline EPO \& \$1,046,462.02 \& \$138,911.70 \& \$185, 150.94 \& \$1788.017.79 \& \$184,954.95 \& \$187,477.85 \& \$110,667.13 \& ${ }_{561,311.66}$ \& \$0.00 \& 50.00 \& 50.00 \& 50.00 \& \$0.00 \& \$4,545,699.52 \& ${ }_{\text {S87,205,17 }}$ \\
\hline vPo \& \$499, 879.60 \& 50.00 \& \$245,939.80 \& \$122,969.90 \& \$122,969.90 \& 50.00 \& \$0.00 \& \$0.00 \& 50.00 \& \$0.00 \& 50.00 \& \$0.00 \& 50.00 \& \$5,767,151.86 \& \$40,989,97 \\
\hline OPOPs 100 K \& \$114.045,503.93 \& \$781,199.82 \& \$3,53,5,53.21 \& \$5,785,916.67 \& \$4,520,693.23 \& \$2,948,138.78 \& \$8,993,686.30 \& \$3,083,554.72 \& \$23,947,875.29 \& \$21, 429,479.58 \& \$7,546,552.18 \& \$10,063,233.51 \& \$21,411,635.64 \& \$54, ,88, 480,00 \& \$9,503,791.99 \\
\hline OPo<s100k \& \$42,672.082.43 \& \$1,349,878.06 \& \$2,537,940.76 \& \$3,752,085.09 \& \$3,026,460.86 \& \$2,52, 699,29 \& \$3,105,073.83 \& \$2,399,837.81 \& \$4,113,797.22 \& \$3,501,762.40 \& \$4,950,935 \& \$5,359,700 \& \$6,021,915.72 \& \$35,108,009.93 \& \$3,556,006.87 \\
\hline Total Value of Purchases \& \$825,216,979.16 \& \$44,985,811.89 \& \$50,765,372.99 \& \$128,250,591.72 \& \$49,706,209,52 \& ${ }_{\text {S44,968,359.74 }}$ \& \$60,319,794.16 \& \$72,724,412.95 \& \$73,800,711.75 \& \$70,026,899.72 \& \$58,219,292.01 \& \$84,205,728.47 \& \$88,243,794,24 \& \$633,281,096.83 \& S68,788,081.60 \\
\hline BPO \& ${ }^{22,930}$ \& 1.526 \& 1,949 \& 1.915 \& 1.630 \& 1.560 \& 1.820 \& ${ }_{1}^{1,742}$ \& 2.044 \& 2.476 \& 2.258 \& ${ }^{2.535}$ \& 1.475 \& 22,198 \& 1.911 \\
\hline CPO \& 81,431 \& 6,019 \& 7,176 \& 7.007 \& 6,041 \& 6,231 \& 6.381 \& 5.976 \& 7,173 \& 7.320 \& ${ }_{6,945}$ \& 8.615 \& 6,547 \& 76,857 \& ${ }_{6}^{6,786}$ \\
\hline SRD \& 4344 \& 261 \& 247 \& 323 \& 329 \& 327 \& 377 \& 408 \& 399 \& 536 \& 379 \& 491 \& 267 \& ${ }^{3.562}$ \& 362 \\
\hline EPO \& 24 \& 3 \& 4 \& 4 \& 2 \& 4 \& 2 \& 5 \& 0 \& 0 \& 0 \& 0 \& 0 \& 157 \& 2 \\
\hline vPo \& 4 \& 0 \& 2 \& 1 \& 1 \& 0 \& 0 \& 0 \& 0 \& 0 \& 0 \& 0 \& 0 \& 24 \& 0 \\
\hline OPOPS100K \& 185 \& 3 \& 6 \& 18 \& 10 \& 11 \& 12 \& 11 \& 21 \& 14 \& 21 \& 29 \& 29 \& 114 \& 15 \\
\hline  \& 2,770 \& 83 \& 182 \& 226 \& 187 \& 180 \& 194 \& 164 \& 252 \& 272 \& 325 \& \& 326 \& 2,230 \& 231 \\
\hline Total Count of PO's \& 111,688 \& 7.895 \& 0,566 \& 9,494 \& 8,200 \& 8,313 \& 8,786 \& 8,306 \& 9,889 \& \& \& 12,049 \& 8.644 \& 105,142 \& 9,307 \\
\hline BPO (average) \& \$499.61 \& \$469.61 \& \$458.11 \& \$485.59 \& \$495.83 \& \$494.25 \& \$498.57 \& \$484.51 \& ${ }^{5503.78}$ \& ${ }_{5513.67}$ \& ${ }_{\text {S529.77 }}$ \& ${ }_{\text {S5282.24 }}$ \& \$507.89 \& 5468.46 \& 5499.61 \\
\hline CPO (average) \& \$8.012.10 \& \$6,950.24 \& \$6,020.08 \& \$116,734.27 \& \$6,755.66 \& \$5,984.89 \& \$7,356.43 \& \$11,052.60 \& \$6,191.78 \& \$5,932.29 \& \$6,372.20 \& \$7,787.67 \& 59,143.76 \& \$6,767.29 \& \$8.012.10 \\
\hline SRD (average) \& S707. 19 \& \$634.80 \& \$687.80 \& \$695.45 \& \$705.20 \& \$664.28 \& \$693.91 \& \$699.35 \& \$741.09 \& 5745.25 \& 5714.17 \& \$718.85 \& \$737.39 \& S687.57 \& S707. 19 \\
\hline VPPO (average) \& S43,602.58
S122,96909 \& S46,303.90
S0.00 \& \$46,287,74
S0.00 \& \$44,504.45
$\$ 0.00$ \& ${ }_{\text {S }}^{592,477.48} 5$ \& ${ }_{\text {S466,861.96 }}^{\text {S0.00 }}$ \& \$55,333.57
$\$ 0.00$ \& \$12,262.33
$\$ 0.00$ \& S0.00
90.00 \& S0.00
50.00 \& S0.00
50.00 \& S0.00
50.00 \& S0.00
50.00 \& $\underset{\substack{\text { \$28,953.50 } \\ \$ 240,297.99}}{ }$ \& \$43,602.58
$\$ 122.969 .90$ \\
\hline OPOPS100k (average) \& \$616,462.18 \& \$260,390.94 \& \$588,923.04 \& \$321,439.82 \& \$452,069,32 \& \$288,012.62 \& \$779,473.86 \& $\stackrel{\text { \$280,323.16 }}{ }$ \& \$1,140,375.01 \& \$1,530,677.11 \& \$359,359.63 \& \$347,08.05 \& \$7738,332.26 \& ${ }^{\text {S481, } 565.61}$ \& \$616,462.18 \\
\hline OPO<S100K (average) \& \$15,405.08 \& \$16,263.59 \& \$13,944.73 \& \$16,602.15 \& \$116,184.28 \& \$14,181.64 \& \$16,005.54 \& \$14,633.16 \& \$16,324.59 \& \$12,874.13 \& \$15,233.65 \& \$14,141.69 \& \$18,472.13 \& \$15.743.50 \& \$15,405.08 \\
\hline Overall Average \& \$7,388.59 \& \$5,698.01 \& \$5,306.85 \& \$13,508.59 \& \$6,061.73 \& \$5,289.11 \& \$6,865.44 \& ¢8,755.65 \& \$7,462.91 \& \$6,595.11 \& \$5,864.15 \& \$6,988.61 \& \$10,208.68 \& \$6,023.10 \& \$7,388.59 \\
\hline cycle Time from Req to PO Award: \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline PO's > \$100,000 Cycle Days (100K) \& N/A \& 0 \& 19 \& ${ }^{23}$ \& ${ }^{37}$ \& ${ }^{41}$ \& 37 \& 51 \& 50 \& 61 \& 73 \& 56 \& 55 \& N/A \& 42 \\
\hline PO's < \$ 1100.0000 Cycle Days (99k) \& \& 8 \& \& 21 \& \& \& 41 \& \& 39 \& \& 36 \& ${ }^{30}$ \& 40 \& N/A \& ${ }^{30}$ \\
\hline Confirming Po's Cycle Days \& N/A \& 5 \& 8 \& 10 \& 13 \& 17 \& 30 \& 13 \& 18 \& 14 \& 25 \& 13 \& 18 \& N/A \& 15 \\
\hline Number of CPC \& 7.466 \& 614 \& 690 \& 684 \& 617 \& 591 \& 213 \& 683 \& 524 \& 794 \& 641 \& 922 \& 493 \& 6.127 \& 622 \\
\hline Dollar a mount \& \$28,136,166.19 \& \$1,001,409.71 \& \$1,492,762.87 \& \$6,849,889.20 \& \$1,724,60.08 \& \$1,413,231.36 \& \$552, ${ }^{\text {a }}$ (93.01 \& \$1,.53,.067.38 \& \$1,111,896.14 \& \$2,234,825.73 \& \$1,972,856.77 \& \$3,185,394,41 \& \$5,092,639.53 \& \$18,065,948.56 \& \$2,344,680.52 \\
\hline Prime MBE/WBE/ IOBE \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline MBE Purchases \& \$3,596.802.26 \& \$234, 860.45 \& S312.554.37 \& S586,176.97 \& \$3372.586.42 \& \$394,138.81 \& \$256,179.80 \& \$381, 101.95 \& S68.602.38 \& \$328.051.00 \& S117.260.47 \& ${ }^{5321.397 .46}$ \& \$223.892.18 \& \$2.861.820.05 \& \$299,733.52 \\
\hline WBE Purchases \& ${ }_{\text {\$3,025,840.08 }}$ \& \$182.684.17 \& \$159,589.63 \& \$156,566.25 \& \$129,756.93 \& ${ }_{\text {S } 287,197.45}^{\text {S17 }}$ \&  \& \$ $\$ 146.040 .28$ \& \& ${ }^{\text {S } 341,215.56}$ \& \& ${ }^{\text {S322,804.25 }}$ \& ${ }_{\text {S } 362.740 .16}$ \& \$17,444,084.38 \& \\
\hline MBE and WBE Purchases \&  \&  \& S89,987.97
$\$ 499.082 .61$ \& \$126.512.669.01 \&  \&  \& S66,024.65

$\$ 56872.889 .36$ \&  \&  \& $\begin{array}{r}\text { \$886,220.48 } \\ \$ 6823750 \\ \hline\end{array}$ \&  \& \$82.04.9995 \&  \& ${ }_{\text {S } 5278.6199 .50 .50}$ \& S47,94.061 \\
\hline \& \& \& \& \& 54,775.960.06 \& \$42,05., 15.21 \& \& \& 52,456,07, ${ }^{\text {a }}$ \& 560,27,560.81 \& 544.605.372.45 \& 382,05,435.85 \& 560.249,658.12 \& \& 560,971.096.15 \\
\hline MBE Orders \& 258 \& 16 \& 17 \& ${ }^{23}$ \& 28 \& 33 \& 30 \& 19 \& 14 \& ${ }^{24}$ \& 10 \& ${ }^{23}$ \& 21 \& 279 \& 22 \\
\hline WBE Orders \& ${ }^{732}$ \& 62 \& 78 \& 69 \& ${ }^{54}$ \& ${ }^{55}$ \& 53 \& 44 \& 55 \& 71 \& 63 \& 81 \& 47 \& ${ }_{1}^{1.067}$ \& 61 \\
\hline MBE and WBE Orders \& 113 \& 4 \& 4 \& 10 \& 13 \& 13 \& 14 \& 9 \& 10 \& 15 \& 6 \& 2 \& 13 \& 78 \& 9 \\
\hline OBE Orders \& 107,615 \& 7,452 \& 9.083 \& 9,049 \& 7.806 \& 7,943 \& 8,485 \& 8.020 \& 9.515 \& 10,214 \& 9.720 \& 11.808 \& ${ }^{8.520}$ \& 99,326 \& 8,968 \\
\hline Prime SLB Ve \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline MBE/SLB Vendors \& 16 \& 0 \& 1 \& 0 \& 4 \& 1 \& 2 \& 2 \& 1 \& 2 \& 1 \& 1 \& 1 \& 23 \& 1 \\
\hline WBE/ SLB Vendors \& 24 \& 2 \& 3 \& 3 \& 3 \& 2 \& 3 \& 1 \& 1 \& 3 \& 1 \& 0 \& 2 \& 42 \& 2 \\
\hline MBE and WBE/SLB Vendors \& $\stackrel{6}{164}$ \& 17 \& ${ }_{19}$ \& 15 \& 15 \& ${ }^{16}$ \& ${ }^{2}$ \& 14 \& ${ }_{11}$ \& 1 \& 12 \& ${ }^{0}$ \& ${ }^{0}$ \& 9 \& 1 \\
\hline BEI SLE Vendors \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline Perrormance Measures - Payment Servis \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline Discounts Captured \& \$1,371.289.12 \& ${ }_{\text {S114, 239.64 }}$ \& \$79,435.80 \& S117,752.84 \& \$111.223.54 \& \$112.456.35 \& \$70.808.57 \& S63,821.26 \& \$73,193.42 \& S102,288.04 \& \$92,219.08 \& \$151, 952.54 \& \$281, ,988.04 \& \$1.208,554.49 \& \$114.274.09 \\

\hline Discount Lost Toali Disoonts Available \&  \& ${ }_{\text {S }}^{\text {S12, } 138.21}$ \$120,377.85 \& ${ }_{\text {¢ }}^{598,3629.53}$ \& $\frac{\text { S10,261.25 }}{\text { S128.014.09 }}$ \& ¢ $\begin{gathered}\text { S20.578.64 } \\ \$ 131.822 .18\end{gathered}$ \& $\frac{\text { S10,877.62 }}{\$ 123,333.97}$ \& $\frac{\text { S23,407.43 }}{5944.210 .00}$ \& | S21,194.77 |
| :---: |
| 885.016 .03 | \&  \& $\frac{\text { S9,25. } 36}{\text { S111.53.40 }}$ \& S12,659.01

S104.878.09 \& $\xrightarrow{\text { S8, 124.07 }}$ S160.076.61 \& ${ }_{\text {S }}^{58,9860.06}$ \& ${ }_{\text {S16.313.09 }}^{\text {S1,73.867.58 }}$ \& \$ ${ }_{\text {¢127,751.10 }}$ \\
\hline Percentage of Avvilable Discounts Captured \& 90.0\% \& 90.4\% \& 89.5\% \& 92.0\% \& 84.4.4 \& 91.2\% \& 75.2\% \& 75.1\% \& 92.2\% \& 91.7\% \& 87.9\% \& 94.9\% \& 96.9\% \& 88.0\% \& 88.4\% \\
\hline \# of INs Processed \& 147.664 \& 8.960 \& 13.361 \& 10,997 \& 12.459 \& 11,166 \& 11.855 \& 11.518 \& 12.267 \& 13.918 \& 11,310 \& 15.428 \& 14.425 \& 139,236 \& 12.305 \\
\hline IN Amount \& S539,562,064.25 \& \$45,123,859.31 \& \$44, 175,773.46 \& \$43,699,262.45 \& \$45,077,697.25 \& S36,224,500.09 \& \$43,964,041.10 \& \$38,047,300.87 \& \$53,846,270.48 \& \$44,620,611.54 \& \$41,261,799.90 \& \$50,698,141.92 \& \$52,822,805.88 \& \$490,997,017 \& \$44,963,505 \\
\hline  \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline Payment ${ }^{\text {Invoices Greater than (30) Davs }}$ \& NA \& ${ }_{3,464}$ \& ${ }_{3.332}$ \& ${ }_{1.464}$ \& ${ }_{3.142}^{4.142}$ \& 3.919 \& ${ }_{3,765}$ \& ${ }_{2.946}$ \& 2.866 \& 2.995 \& 2,883 \& ${ }_{2,789}$ \& ${ }_{2} 3.707$ \& NA \& ${ }_{3029}^{3.92}$ \\
\hline \# of Credit Memos \& N/A \& 59 \& 103 \& 127 \& 56 \& 70 \& 75 \& 60 \& 94 \& 63 \& 92 \& 135 \& 63 \& NA \& \\
\hline CM 's Open Amount \& N/A \& -52,253 \& -523,693 \& - 1077.166 \& -524,603 \& . 5799 \& -551,272 \& - 1999,104 \& 59,928 \& ${ }_{\text {S4, } 260}$ \& .54,050 \& \$17,155 \& so \& NA \& \\
\hline CM's cosed Amount \& N/A \& - 1414,163 \& -589,889 \& -540,993 \& - 819,388 \& -334, 88 \& -543,264 \& - 540.879 \& -553,948 \& -524.520 \& S209,055 \& S99.538 \& ¢337,265 \& N/A \& \\
\hline CM's Total Amount \& N/A \& \$11,416 \& \$113,582 \& \$148,159 \& \$43,990 \& S344,683 \& S94,536 \& S239,983 \& S63,876 \& \$28,780 \& S213,105 \& S112,694 \& S357,265 \& N/ \& \\
\hline E-Pay Invoices rocessed \& N/A \& 1.116 \& 1.939 \& \& \& \& \& \& \& \& \& \& \& NA \& \\
\hline E-Pay Invoices dollar amount total \& N/A \& ¢3,283, 286.42 \& ¢3,934,312.15 \& ¢3,667,854.23 \& ${ }_{\text {¢3, 35, } 1247.13}$ \& \$1,144,626.05 \& ¢3,112,089.06 \& ${ }^{\text {S3,548,677.69 }}$ \& S5,149,587.79 \& \$3,939,710.56 \& ¢3,315,313.08 \& \$4,400.517.99 \& S3.690,604.49 \& N/A \& ${ }_{\text {¢ } 3,544.819}$ \\
\hline Performance Measures - Supplier \& Customer Relations \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline Requisition Assignments Received \& $\frac{2.704}{2.704}$ \& 184
184 \& ${ }_{240}^{240}$ \& ${ }_{2}^{288}$ \& $\frac{214}{214}$ \& ${ }_{203}^{203}$ \& ${ }_{226}^{226}$ \& 219
219 \& $\frac{125}{125}$ \& ${ }_{336}^{336}$ \& 208 \& 461
461 \& \& 2.315
2.315 \& \\
\hline
\end{tabular}



|  | Current YTD Totals | July 2022 | August 2022 | September 2022 | October 2022 | November 2022 | December 2022 | January 2023 | February 2023 | March 2023 | April 2023 | May 2023 | June 2023 | $\begin{gathered} \text { Prior FY } \\ \text { Year-End Totals } \\ \hline \end{gathered}$ | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Performance Measures - FMS Support | 530 | 61 | 50 |  |  |  |  |  | 37 | 51 | 52 | 59 | 28 | 612 | 44 |
| SnowTickets onened | ${ }_{39} 5$ | 6 | 50 | 54 | ${ }_{2}$ | ${ }^{23}$ | 35 | 32 | 37 | 5 | ${ }^{52}$ | 59 | 28 | 51 | $\frac{44}{3}$ |
| SnowTickets On Hold | 8 | 0 | 1 | 1 | 2 | 2 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 18 | 1 |
| SnowTickets Canceled | 5 | ${ }_{5}$ | ${ }_{43}$ | ${ }_{41}^{0}$ | $\stackrel{1}{42}$ | ${ }_{17}$ | ${ }_{3}$ | 0 | 23 | 13 | 0 | 1 | 0 | 7 | 0 |
| SnowTickets Closed | ${ }_{44}^{432}$ | 55 | ${ }_{2}^{43}$ | ${ }^{41}$ | 42 | ${ }^{17}$ | ${ }^{32}$ | 22 | ${ }^{23}$ | ${ }^{43}$ | 45 | ${ }^{43}$ | ${ }_{2}^{26}$ | ${ }^{476}$ | ${ }^{36}$ |
| FMS User Training |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \#Class Attendees | 201 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \#Classes Held | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 |
| Average Attendees Per Class | 17 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 201 | 0 | 0 | 17 |
| Local Business Preference Program |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \# of Vendors Receivivg 8\% Preference |  | 0 |  |  | 0 | 0 | 0 |  | 0 | 0 |  | 0 | 0 | 1 | 0 |
| Additional Cost of Awarding to a Certified Local Vendor | \$20.526.71 | S233.00 | S427.40 | S4,014.64 | \$2,841.16 | s0.00 | S0.00 | S655.15 | \$2,789.01 | S448.15 | \$1,906.20 | \$7,212.00 | 80.00 | \$30.915.08 | \$11.70.56 |
| Performance Measures - Quality \& Process |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Timeliness of Scorecard Completed | ${ }^{12}$ | 0 | 0 | 1 | 0 | 1 |  | , |  | 1 | 1 | 1 | 1 | ${ }^{12}$ | 1 |
| Timeliness of Scorecard (Exception) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

Date: July 10, 2023

| To: | Melissa Yusilon |
| :--- | :--- |
|  | Assistant General Manager |

From: Maiyo Lara, Senior Mangement Analyst II Supplier and Customer Relations

## Subject: SSD Scorecard for June 2023

Attached is the Supply Services Division Graphic Scorecard for June 2023.
The report includes information on procurement process activities obtained through various divisional monthly reports and FMS queries for June 2023. Please note that year-to-date figures do not necessarily represent current year-to-date totals as of the end of this month's scorecard; rather, it is a sum of each month's snapshot totals as queried in InfoAdvantage at the end of each month. DCE, DCF, and VLA warehouses have also been included in this report.

If you have any questions that require additional information, please feel free to contact me at (213) 928-9525.

Attachments

## Department of General Services

## June 2023 <br> Scorecard



## Supplier \& Customer Relations

Melissa Yusilon<br>Assistant General Manager

Prepared by: Maiyo Lara, Senior Management Analyst II

Support Staff: Brian Swanson, Sr. Management Analyst<br>Gerald Chong, Management Analyst<br>Christine Rosenberry, Management Analyst

| Contracts |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | May | June | Base | Variance $^{2}$ |
| \# of Active Contracts | 411 | 418 | 900 | $-53.6 \%$ |
| On Time Replace \% | $32 \%$ | $38 \%$ | $100.0 \%$ | $-62.0 \%$ |
| Renew/Replace Extended Valid Reason | 11 | 14 | 38 | $-62.9 \%$ |
| Renew/Replace Extended Invalid Reason | 25 | 34 | 0 | N/A |
| Total \# of Events Withdrawn | 1 | 0 | N/A | N/A |
| Total \# of Events Closed | 74 | 72 | N/A | N/A |
| Total \# of Events Awarded | 42 | 96 | N/A | N/A |


| Purchase Order Amounts by Type |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | May | June | $Y T D$ | Average |
| Blanket POs | $\$ 1,339,088$ | $\$ 749,145$ | $\$ 11,456,048$ | $\$ 954,671$ |
| Contract POs ${ }^{4}$ | $\$ 67,090,750$ | $\$ 59,864,215$ | $\$ 652,432,970$ | $\$ 54,369,414$ |
| Stock Request Documents | $\$ 352,957$ | $\$ 196,883$ | $\$ 3,072,033$ | $\$ 256,003$ |
| Emergency POs | $\$ 0$ | $\$ 0$ | $\$ 1,046,462$ | $\$ 87,205$ |
| Victory POs | $\$ 0$ | $\$ 0$ | $\$ 491,880$ | $\$ 40,990$ |
| One-Time POs $>\$ 100 \mathrm{~K}$ | $\$ 10,063,234$ | $\$ 21,411,636$ | $\$ 114,045,504$ | $\$ 9,503,792$ |
| One-Time POs $<\$ 100 \mathrm{~K}$ | $\$ 5,359,700$ | $\$ 6,021,916$ | $\$ 42,672,082$ | $\$ 3,556,007$ |
| Totals | $\$ 84,205,728$ | $\$ 88,243,794$ | $\$ 825,216,979$ | $\$ 68,768,082$ |


| Suppliers |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | May | June | Base $^{\prime \prime}$ | Variance $^{2}$ |
| \#Active Suppliers in database | 4,089 | 4,118 | 10,600 | $-61.2 \%$ |
| \# Suppliers w/ orders (current) | 543 | 627 | 1,060 | $-40.8 \%$ |
| \# Inactive Suppliers in database | 7,721 | 7,720 | N/A | N/A |
| \# of MBE Suppliers | 6 | 5 | N/A | N/A |
| \# of WBE Suppliers | 10 | 7 | N/A | N/A |
| \# of DBE Suppliers | 5 | 5 | N/A | N/A |
| \# of SLB Suppliers | 13 | 15 | N/A | N/A |


| Purchase Order Counts by Type |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | May | June | YTD | Average |
| Blanket POs | 2,535 | 1,475 | 22,930 | 1,911 |
| Contract POs ${ }^{4}$ | 8,615 | 6,547 | 81,431 | 6,786 |
| Stock Request Documents | 491 | 267 | 4344 | 362 |
| Emergency POs | 0 | 0 | 24 | 2 |
| Victory POs | 0 | 0 | 4 | 0 |
| One-Time POs $>\$ 100 \mathrm{~K}$ | 29 | 29 | 185 | 15 |
| One-Time POs $<\$ 100 \mathrm{~K}$ | 379 | 326 | 2,770 | 231 |
| Totals | 12,049 | 8,644 | 111,688 | 9,307 |


| Percent of Procurement via Contract PO's vs Total PO's |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | May | June | Goal | Percentage |
| Contract POs \$ Total | $\$ 67,090,750$ | $\$ 59,864,215$ | $50.0 \%$ | $67.8 \%$ |
| Contract POs Count | 8,615 | 6,547 | $50.0 \%$ | $75.7 \%$ |


| Warehouse Inventory Values |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | May | June | Monthly Avg | Variance $^{1}$ |
| Dormant Inventory | $\$ 2,568,310$ | $\$ 2,632,848$ | $\$ 2,602,813$ | $2.5 \%$ |
| Excess Inventory | $\$ 10,719,728$ | $\$ 11,077,085$ | $\$ 10,320,845$ | $3.3 \%$ |
| Total Inventory | $\$ 38,009,151$ | $\$ 38,382,930$ | $\$ 37,209,776$ | $1.0 \%$ |


| Monthly Totals for Purchase Orders Compared to Monthly Goal |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | May | June | Goal | Variance $^{3}$ |
| $\$$ Amount | $\$ 84,205,728$ | $\$ 88,243,794$ | $\$ 25,000,000$ | $\$ 63,243,794$ |
| Counts | 12,049 | 8,644 | 2,100 | 6,544 |
| Cycle Time from Requisitions Assigned to Purchase Order Awards     <br>  May June Goal Variance $^{2}$ <br> Regular POs > \$100K 56 55 60 $-7.9 \%$ <br> Regular POs < \$100K 30 40 40 $-1.2 \%$ <br> Confirming POs 13 18 30 $-40.3 \%$ |  |  |  |  |$>.$|  |
| :--- |


| Customer Equipment Availability |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | May | June | Goal | Variance $^{3}$ |
| Police MTD | $87.0 \%$ | $88.0 \%$ | $90.0 \%$ | $-2.2 \%$ |
| Refuse | $79.0 \%$ | $79.0 \%$ | $80.0 \%$ | $-1.3 \%$ |


| CPO's created with Punchout |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | May | June | YTD | Average |
| Number of CPO's | 922 | 493 | 7,466 | 622 |
| Dollar Amount | $\$ 3,185,394.41$ | $\$ 5,092,639.53$ | $\$ 28,136,166.19$ | $\$ 2,344,680.52$ |


| Warehouse Sales and Returns |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | May | June | YTD | Variance $^{1}$ |
| Issues | $\$ 3,744,413$ | $\$ 1,169,009$ | $\$ 34,263,238$ | $-68.8 \%$ |
| Returns | $-\$ 161,240$ | $-\$ 815$ | $-\$ 286,166$ | $-99.5 \%$ |
| Total | $\$ 3,583,174$ | $\$ 1,168,194$ | $\$ 33,977,072$ | $-67.4 \%$ |

[^0]| Salvage |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | May | June | YTD | Variance $^{I}$ |
| Overall | $\$ 213,141$ | $\$ 119,116$ | $\$ 1,262,347$ | $-44.1 \%$ |
| General Services | $\$ 63,539$ | $\$ 77,234$ | $\$ 1,985,896$ | $21.6 \%$ |
| Percentage | $29.8 \%$ | $64.8 \%$ | $157.3 \%$ |  |


| MBE/WBE/OBE Supplier Purchase Amount Totals |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | May | June | Monthly Avg | YTD |
| MBE | $\$ 321,397$ | $\$ 223,892$ | $\$ 299,734$ | $\$ 3,596,802$ |
| WBE | $\$ 322,804$ | $\$ 362,740$ | $\$ 252,153$ | $\$ 3,025,840$ |
| MBE/WBE | $\$ 2,505$ | $\$ 71,731$ | $\$ 47,944$ | $\$ 575,329$ |
| OBE | $\$ 82,835,436$ | $\$ 86,249,658$ | $\$ 66,971,896$ | $\$ 803,662,754$ |
| Total | $\$ 83,482,143$ | $\$ 86,908,022$ | $\$ 67,571,727$ | $\$ 810,860,725$ |


| Requisition Assignments |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | May | June | Monthly Avg | YTD |
| Received | 461 | 0 | 225 | 2,704 |
| Completed | 461 | 0 | 225 | 2,704 |
| $\%$ Completed | $100.0 \%$ | N/A | $100.0 \%$ | $100.0 \%$ |
| Supplier Performance |  |  |  |  |
|  | May | June |  | YTD |
| Total Forms Received | 0 | 0 |  | 15 |
| Total Forms Requiring a Hearing | 0 | 0 |  | 0 |
| Number of Hearings Held | 0 | 0 |  | 0 |
| Pending Hearings | 0 | 0 |  | 0 |


| SnowTickets - FMS Help Desk |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | May | June | Monthly Avg | YTD |
| Opened | 59 | 28 | 44 | 530 |
| In Progress | 7 | 0 | 3 | 39 |
| On Hold | 1 | 0 | 1 | 8 |
| Canceled | 1 | 0 | 0 | 5 |
| Closed | 43 | 26 | 36 | 432 |
| Resolved | 7 | 2 | 4 | 44 |


| FMS End-User Training |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | May | June | Monthly Avg | YTD |
| \# of Attendees | 201 | 0 | 17 | 201 |
| \# of Classes Held | 1 | 0 | 0 | 0 |
| Average Attendees per Class | 201 | 0 | 17 | 17 |


| Local Business Preference Program |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | May | June | Monthly Avg | YTD |
| Additional Cost to Award | $\$ 7,212$ | $\$ 0$ | $\$ 1,711$ | $\$ 20,527$ |


| Invoices |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | May | June | Monthly Avg | YTD |
| Count | 15,428 | 14,425 | 12,305 | 147,664 |
| Amount | $\$ 50,698,142$ | $\$ 52,822,806$ | $\$ 44,963,505$ | $\$ 539,562,064$ |

${ }^{1}$ Variance computed based on current month compared to base/goal

| Average Cycle Time from Receipt of Goods to Generation of Payment |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | May | June | Goal | Variance $^{l}$ |
| Cycle Time | 39 | 35 | 40 | $-12.6 \%$ |


| E-Pay Invoices |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | May | June | Monthly Avg | YTD |
| Number of E-Pay invoices processed | 2,104 | 1,665 | 1,529 | 18,347 |
| Dollar Amount Total | $\$ 4,400,518$ | $\$ 3,690,604$ | $\$ 3,544,819$ | $\$ 42,537,827$ |


| Performance Measures | Prior Yr. Monthly Avg | Current Month | \% |
| :---: | :---: | :---: | :---: |
| \# Active Contracts | 437 | 418 | 96\% |
| \# of Extended Contracts | 3 | 34 | 1133\% |
| \# Renewed Contracts | 38 | 14 | 37\% |
| Total \# of Events Withdrawn | 1 | 0 | 0\% |
| Total \# of Events Closed | 57 | 72 | 126\% |
| Total \# of Events Awarded | 67 | 96 | 143\% |
| \$ Contract Savings | \$0 | \$0 | \#DIV/0! |
| \# Active suppliers | 3,931 | 4,118 | 105\% |
| \# Approved Suppliers with Orders | 681 | 627 | 92\% |
| \# Inactive suppliers | 7,750 | 7,720 | 100\% |
| Warehouse/Inventory Management | Prior Year Monthly | Current Month | \% |
| \$ Value of Total Inventory | \$35,316,039 | \$38,382,930 | 109\% |
|  | Base | Current Month | \% |
| Dormant \$ Value (10\%) | N/A | \$2,632,848 |  |
| Excess \$ Value (for those greater than 3.25 months use) (10\%) | N/A | \$11,077,085 |  |
| Cycle Count Accuracy | 95.0\% | 73.9\% | 78\% |
| Fill Rate (DCG) | 95.0\% | 90.6\% | 95\% |
| Police MTD (Projects Awaiting Parts) | 90.0\% | 88.0\% | 98\% |
| Refuse | 80.0\% | 79.0\% | 99\% |
| Financial Management System 2.0 Support Performance Measures | Prior Yr. Monthly Avg | Current Month |  |
| SnowTickets Opened | 98 | 28 |  |
| SnowTickets In Progress | 2 | 0 |  |
| SnowTickets On Hold | 0 | 0 |  |
| SnowTickets Canceled | 0 | 0 |  |
| SnowTickets Closed | 90 | 26 |  |
| SnowTickets Resolved | 6 | 2 |  |
| FMS 2.0 End User Training : |  |  |  |
| \# Classes Held | 0 | 0 |  |
| \# Class Attendees | 0 | 0 |  |
| Salvage, Issues and Returns | Prior Month | Current Month |  |
| Salvage - Overall | \$213,141 | \$119,116 |  |
| Salvage - GSD | \$63,539 | \$77,234 |  |
| Warehouse Issues | \$3,744,413 | \$1,169,009 |  |
| Warehouse Returns | -\$161,240 | -\$815 |  |
| Prime MBE/WBE Suppliers Purchase Amount Totals | Prior Month | Current Month | \% |
| OBE Purchases | \$82,835,436 | \$86,249,658 | 104\% |
| MBE / Non-WBE Purchases | \$321,397 | \$223,892 | 70\% |
| WBE / Non-MBE Purchases | \$322,804 | \$362,740 | 112\% |
| WBE / MBE Purchases | \$2,505 | \$71,731 | 2864\% |
| Number of MBE/WBE Orders | Prior Month | Current Month | \% |
| OBE Suppliers with Orders | 11,808 | 8,520 | 72\% |
| MBE / Non-WBE Suppliers with Orders | 23 | 21 | 91\% |
| WBE / Non-MBE Suppliers with Orders | 81 | 47 | 58\% |
| WBE / MBE Suppliers with Orders | 2 | 13 | 650\% |
| Supplier Performance | Prior Month | Current Month |  |
| Total Forms Received | 0 | 0 |  |
| Total Forms Requiring Hearings | 0 |  |  |
| Number of Hearings Held | 0 | 0 |  |
| Pending Hearings | 0 | 0 |  |


| Performance Measures | Prior Yr. Monthly Avg | Current Month | \% |
| :---: | :---: | :---: | :---: |
| Total \# of Purchases (BPOs+CPOs+SRDs + OPOs) | 9,474 | 8,644 |  |
| Total Order \$ Value (BPOs+CPOs+SRDs+OPOs) | \$72,449,425 | \$88,243,794 |  |
| \# BPOs Processed | 1,826 | 1,475 | 17\% |
| \$ Value of BPOs Processed | \$891,556 | \$749,145 | 1\% |
| Average \$ Value (BPOs) | \$488 | \$508 |  |
| \# CPOs Processed | 6,956 | 6,547 | 76\% |
| \$ Value of CPOs Processed | \$57,398,137 | \$59,864,215 | 68\% |
| Average \$ Value (CPOs) | \$8,252 | \$9,144 |  |
| \# SRDs Processed | 317 | 267 | 3\% |
| \$ Value of SRDs Processed | 238,417 | 196,883 | 0\% |
| Average \$ Value (SRDs) | N/A | \$737 | - |
| OPOs $>\$ 100 \mathrm{k}$ | 16 | 29 | 0\% |
| \$ Value of OPOs > \$100k | \$5,575,000 | \$21,411,636 | 24\% |
| Average \$ Value (OPOs > \$100k) | \$348,437 | \$738,332 | - |
| OPOs < \$ 100 k | 336 | 326 | 4\% |
| \$ Value of OPOs < \$ 100 k | \$5,793,964 | \$6,021,916 | 7\% |
| Average \$ Value (OPOs < \$100k) | \$17,244 | \$18,472.13 | - |
| Payment Services |  |  |  |
| Performance Measures | Base | Current Month | \% |
| Early Payment Discount Dollars Captured | N/A | \$251,978 | 87\% |
| Early Payment Discount Dollars Not Captured | N/A | \$38,906 | 13\% |
| Average Cycle Time from Receipt of Goods to Generation of Payment | 40d | 35d | 114\% |
| \# of Invoices Processed | N/A | 14,425 | N/A |
| Performance Measures - Operation Analysis | Current Qty Received | Completed | \% |
| Requisition Assignments | 0 | 0 | \#DIV/0! |
| Performance Measures-Quality and Process | Received | Completed | \% |
| Timeliness of Scorecard | 0 | 1 | N/A |
| \% of Recommendations Adopted | 0\% | 0\% | 0\% |
| Cycle Time for Requisitions Assigned to Purchase Orders | Goal | Current Month | \% |
| Average Cycle Time to Establish a PO Equal or Greater than \$100,000 | 60d | 55d | 92\% |
| Average Cycle Time to Establish a PO Less than \$100,000 | 40d | 40d | 99\% |
| Average Cycle Time to Establish a Confirming PO | 30d | 18d | 60\% |
|  |  |  |  |



Renewed and Extended Contracts Current Month


Goal is $95 \%$

Total Number of Events


## Active Suppliers in the Database Current Month

| ロ\＃Active |
| :---: |
| ロ\＃Inactive |



## Active Suppliers in Database

## 口\＃of Active Suppliers <br> －\＃of Active Suppliers with Orders



Scorecard Graphical Analysis




Warehouse Inventory Fill Rates








## Cycle Time for Requisitions Assigned to PO Award Current Month vs. Goal



Cycle Time for Requisitions Assigned to PO Award


■PO's > \$100,000 Cycle Days (100K)

- PO's < \$100,000 Cycle Days (99K)

■Confirming PO's Cycle Days

## MBE/WBE Suppliers - Purchase Amount Total Current Month

| $\square M B E$ Purchases |
| :--- |
| $\square W B E$ Purchases |
| $\square M B E$ and WBE Purchases |
| $\square O B E$ Purchases |




## MBE/WBE/OBE Suppliers - Number of Orders Current Month

| $\square M B E$ Orders |
| :--- |
| $\square W B E$ Orders |
| $\square M B E$ and WBE Orders |
| $\square O B E$ Orders |




## SLB Suppliers with Orders <br> Current Month



SLB Suppliers with Orders
$\square$ MBE / SLB Vendors

- WBE / SLB Vendors
- MBE and WBE / SLB Vendors



Discounts Captured (Percentages)



Number of Invoices Processed




FMS End-User Training

| $\square$ \# Class Attendees |
| :--- |
| $■$ \# Classes Held |



| Unit | Jul 2022 | Aug 2022 | Sep 2022 | Oct 2022 | Nov 2022 | Dec 2022 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A01 | \$8,134.26 | \$8,130.88 | \$8,143.54 | \$8,230.94 | \$8,134.49 | \$9,190.34 |
| A02 | \$18,150.19 | \$17,885.02 | \$17,350.66 | \$17,126.71 | \$17,072.95 | \$17,199.23 |
| A03 | \$38,686.37 | \$39,011.40 | \$33,703.11 | \$33,656.01 | \$33,409.18 | \$34,270.81 |
| A04 | \$32,886.83 | \$32,803.41 | \$33,099.20 | \$33,396.79 | \$33,180.39 | \$34,086.85 |
| A05 | \$15,415.22 | \$15,706.43 | \$17,810.52 | \$17,779.88 | \$17,365.17 | \$18,771.82 |
| A07 | \$136,102.40 | \$136,250.93 | \$131,437.09 | \$133,816.55 | \$133,885.88 | \$128,984.49 |
| A08 | \$151,749.83 | \$149,519.55 | \$154,509.85 | \$150,100.56 | \$149,906.34 | \$149,761.27 |
| A09 | \$1,089.38 | \$1,089.38 | \$1,134.69 | \$1,123.37 | \$1,123.37 | \$2,025.96 |
| A10 | \$12,633.69 | \$12,421.26 | \$13,087.18 | \$13,087.18 | \$12,704.08 | \$14,925.38 |
| A11 | \$847.46 | \$847.46 | \$847.46 | \$847.46 | \$847.46 | \$1,180.31 |
| A13 | \$32,025.55 | \$31,949.94 | \$40,657.71 | \$40,655.33 | \$40,034.61 | \$41,637.10 |
| A14 | \$33,371.30 | \$34,185.66 | \$42,270.64 | \$41,631.84 | \$41,198.90 | \$51,267.08 |
| A15 | \$30,192.44 | \$30,073.58 | \$30,517.56 | \$30,360.99 | \$30,255.33 | \$33,050.04 |
| A16 | \$7,295.58 | \$7,295.58 | \$3,344.38 | \$2,597.47 | \$2,597.47 | \$7,881.47 |
| A17 | \$2,135.13 | \$2,135.13 | \$2,349.55 | \$2,349.55 | \$3,969.27 | \$5,668.57 |
| A18 | \$52,709.90 | \$51,953.93 | \$58,622.20 | \$58,528.12 | \$58,092.82 | \$62,909.29 |
| A19 | \$33,941.74 | \$31,924.34 | \$28,487.71 | \$24,422.83 | \$24,421.40 | \$23,439.22 |
| A20 | \$2,195.96 | \$1,637.14 | \$4,494.80 | \$4,494.80 | \$4,494.80 | \$4,833.71 |
| A21 | \$4,094.04 | \$4,159.36 | \$4,145.41 | \$4,093.94 | \$4,093.94 | \$4,388.19 |
| A22 | \$8,596.36 | \$8,318.73 | \$9,070.36 | \$9,002.92 | \$8,769.04 | \$9,555.76 |
| A23 | \$7,765.92 | \$7,680.78 | \$9,812.99 | \$9,741.00 | \$9,370.36 | \$9,960.24 |
| A24 | \$7,956.78 | \$7,919.74 | \$8,967.39 | \$9,036.24 | \$8,679.73 | \$8,280.78 |
| A25 | \$946,440.50 | \$955,662.28 | \$1,028,620.79 | \$1,030,330.15 | \$1,009,323.48 | \$1,013,183.90 |
| A27 | \$8,151.47 | \$7,971.42 | \$6,352.38 | \$6,242.51 | \$6,258.14 | \$7,484.04 |
| A28 | \$3,148.32 | \$3,089.02 | \$3,422.62 | \$3,422.62 | \$3,422.62 | \$3,659.98 |
| A29 | \$18,547.66 | \$18,294.45 | \$17,985.89 | \$17,115.18 | \$16,914.69 | \$17,233.25 |
| A31 | \$3,641.95 | \$3,641.95 | \$4,558.90 | \$4,558.90 | \$4,554.22 | \$4,057.01 |
| A32 | \$4,390.06 | \$4,390.06 | \$4,560.82 | \$4,560.82 | \$4,560.82 | \$4,560.82 |
| A33 | \$0.00 | \$0.00 | \$307.80 | \$307.80 | \$307.80 | \$86.02 |
| A35 | \$18,056.16 | \$18,007.16 | \$18,799.02 | \$18,099.06 | \$18,078.86 | \$18,325.33 |
| A36 | \$14,478.02 | \$14,442.62 | \$17,038.81 | \$16,963.00 | \$15,933.42 | \$16,474.74 |
| A37 | \$13,490.14 | \$13,306.91 | \$14,173.57 | \$14,139.25 | \$14,078.91 | \$14,411.23 |
| A38 | \$20,681.86 | \$21,403.55 | \$20,604.32 | \$20,722.65 | \$20,753.59 | \$17,560.87 |
| A39 | \$13,486.38 | \$13,244.14 | \$15,787.21 | \$15,783.81 | \$15,742.43 | \$16,162.92 |
| A40 | \$9,489.13 | \$9,489.13 | \$9,479.37 | \$9,600.56 | \$10,272.37 | \$11,396.55 |
| A41 | \$23,828.23 | \$23,726.42 | \$24,637.18 | \$24,646.15 | \$24,333.96 | \$23,047.65 |
| A42 | \$34,493.34 | \$34,544.37 | \$36,240.79 | \$35,890.81 | \$35,695.05 | \$34,265.28 |
| A43 | \$16,956.28 | \$16,956.28 | \$16,956.28 | \$16,873.97 | \$16,786.93 | \$16,794.39 |
| A44 | \$33,483.01 | \$33,513.73 | \$32,695.58 | \$32,680.45 | \$32,623.10 | \$32,188.24 |
| A45 | \$22,580.83 | \$22,782.76 | \$22,781.37 | \$23,111.77 | \$23,315.73 | \$23,482.25 |
| A46 | \$14,188.64 | \$14,068.42 | \$13,449.56 | \$13,690.60 | \$13,675.11 | \$15,286.00 |
| A47 | \$27,118.87 | \$27,037.24 | \$26,228.60 | \$25,046.35 | \$25,145.27 | \$26,781.80 |
| A48 | \$19,414.04 | \$19,383.27 | \$19,098.21 | \$19,077.66 | \$19,038.82 | \$19,826.89 |
| A49 | \$16,643.56 | \$16,606.58 | \$16,980.75 | \$17,432.66 | \$17,521.32 | \$17,857.81 |
| A51 | \$15,138.30 | \$15,068.64 | \$15,246.37 | \$14,042.02 | \$14,035.94 | \$14,572.37 |
| A52 | \$47,086.58 | \$46,877.23 | \$51,183.93 | \$49,075.47 | \$49,077.78 | \$52,475.40 |
| A53 | \$15,320.29 | \$15,301.84 | \$15,255.18 | \$15,251.44 | \$15,251.44 | \$15,221.47 |
| A55 | \$3,615.69 | \$3,615.69 | \$3,613.28 | \$3,583.97 | \$3,581.59 | \$3,922.76 |
| A56 | \$14,811.16 | \$14,913.47 | \$15,164.37 | \$15,205.72 | \$15,613.88 | \$15,318.59 |
| A57 | \$21,936.37 | \$21,929.87 | \$22,587.89 | \$21,262.72 | \$21,347.03 | \$19,383.75 |
| A58 | \$12,043.19 | \$12,043.19 | \$12,120.30 | \$14,137.73 | \$14,036.51 | \$13,830.76 |
| A59 | \$15,048.15 | \$14,816.87 | \$14,381.37 | \$14,283.67 | \$14,369.89 | \$14,271.77 |
| A60 | \$10,419.02 | \$10,419.02 | \$11,899.42 | \$11,899.42 | \$10,498.26 | \$10,435.38 |
| DCG | \$147,738.26 | \$133,081.49 | \$303,919.66 | \$301,626.15 | \$301,179.48 | \$329,294.48 |
| E02 | \$23,978.20 | \$23,458.04 | \$4,563.34 | \$4,532.47 | \$4,532.47 | \$9,177.47 |
| E03 | \$75,185.44 | \$40,401.96 | \$24,670.20 | \$19,939.36 | \$27,302.51 | \$28,699.72 |
| G03 | \$131,556.21 | \$134,804.51 | \$119,377.65 | \$119,269.89 | \$112,423.21 | \$115,990.02 |
| TOTAL: | \$2,454,561.65 | \$2,411,193.22 | \$2,638,606.78 | \$2,620,487.24 | \$2,595,193.59 | \$2,669,988.84 |


| Unit | Jan 2023 | Feb 2023 | Mar 2023 | Apr 2023 | May 2023 | Jun 2023 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A01 | \$8,882.94 | \$9,073.41 | \$9,748.28 | \$10,179.56 | \$10,174.44 | \$9,665.99 |
| A02 | \$17,156.74 | \$17,052.60 | \$17,080.70 | \$17,081.42 | \$17,082.14 | \$17,286.14 |
| A03 | \$32,875.68 | \$32,880.70 | \$30,435.70 | \$29,451.34 | \$29,432.45 | \$28,487.46 |
| A04 | \$33,854.44 | \$33,532.46 | \$34,492.89 | \$33,920.48 | \$33,408.77 | \$32,754.30 |
| A05 | \$18,243.87 | \$17,782.46 | \$17,857.09 | \$18,014.74 | \$18,030.74 | \$19,213.88 |
| A07 | \$126,012.37 | \$126,653.73 | \$121,008.75 | \$113,145.45 | \$112,941.79 | \$112,846.01 |
| A08 | \$148,571.79 | \$146,372.87 | \$150,652.33 | \$146,358.12 | \$145,876.14 | \$154,297.31 |
| A09 | \$2,025.96 | \$2,025.96 | \$1,338.75 | \$1,338.75 | \$1,412.02 | \$1,335.39 |
| A10 | \$14,123.55 | \$12,561.88 | \$11,308.91 | \$11,254.46 | \$10,829.85 | \$10,980.95 |
| A11 | \$1,164.43 | \$1,180.56 | \$1,137.65 | \$1,137.65 | \$1,137.65 | \$1,151.67 |
| A13 | \$40,427.80 | \$41,545.25 | \$40,709.14 | \$40,613.72 | \$40,527.39 | \$41,515.59 |
| A14 | \$47,141.77 | \$47,155.68 | \$55,184.41 | \$42,617.30 | \$42,892.16 | \$40,664.82 |
| A15 | \$33,107.19 | \$32,804.68 | \$36,969.44 | \$35,052.22 | \$34,625.16 | \$28,773.13 |
| A16 | \$7,881.47 | \$8,598.13 | \$9,943.87 | \$9,921.90 | \$9,757.28 | \$9,104.25 |
| A17 | \$4,442.58 | \$4,023.39 | \$3,861.96 | \$2,762.31 | \$2,762.31 | \$3,268.10 |
| A18 | \$64,097.27 | \$62,100.08 | \$61,362.21 | \$57,741.09 | \$57,310.15 | \$53,918.02 |
| A19 | \$23,231.25 | \$16,747.35 | \$10,671.31 | \$9,168.78 | \$7,531.00 | \$8,895.89 |
| A20 | \$4,833.71 | \$4,833.71 | \$4,833.71 | \$4,833.71 | \$4,668.77 | \$8,710.22 |
| A21 | \$4,388.19 | \$4,317.65 | \$4,163.07 | \$4,163.07 | \$4,188.25 | \$5,570.20 |
| A22 | \$9,328.67 | \$9,326.82 | \$14,341.68 | \$13,269.33 | \$13,514.03 | \$14,491.35 |
| A23 | \$9,828.41 | \$9,819.84 | \$12,770.87 | \$12,616.46 | \$12,292.50 | \$23,433.53 |
| A24 | \$8,506.31 | \$8,326.30 | \$7,845.61 | \$8,624.41 | \$8,624.41 | \$8,738.84 |
| A25 | \$1,005,123.91 | \$1,007,256.79 | \$995,417.88 | \$991,957.34 | \$972,930.83 | \$991,818.99 |
| A27 | \$7,539.82 | \$7,558.19 | \$7,429.58 | \$7,377.01 | \$7,089.22 | \$6,061.52 |
| A28 | \$3,650.73 | \$3,524.80 | \$5,598.94 | \$5,598.94 | \$5,327.29 | \$5,117.02 |
| A29 | \$18,902.96 | \$18,224.26 | \$20,345.69 | \$20,203.94 | \$18,841.43 | \$20,309.80 |
| A31 | \$3,176.26 | \$4,069.26 | \$2,684.05 | \$2,684.05 | \$2,523.80 | \$1,677.78 |
| A32 | \$4,560.82 | \$4,560.81 | \$4,428.64 | \$4,423.93 | \$4,429.06 | \$4,362.21 |
| A33 | \$86.02 | \$86.02 | \$86.02 | \$86.02 | \$86.02 | \$86.02 |
| A35 | \$18,229.77 | \$18,376.30 | \$18,298.69 | \$18,137.48 | \$18,118.02 | \$19,600.96 |
| A36 | \$16,411.22 | \$16,462.84 | \$14,671.55 | \$14,671.55 | \$14,590.60 | \$14,983.33 |
| A37 | \$13,451.21 | \$13,369.80 | \$13,519.90 | \$13,379.47 | \$13,271.38 | \$13,282.32 |
| A38 | \$16,204.72 | \$16,463.23 | \$15,866.87 | \$16,075.71 | \$15,853.41 | \$15,165.96 |
| A39 | \$16,278.52 | \$16,144.42 | \$15,613.13 | \$15,364.22 | \$15,207.72 | \$14,127.77 |
| A40 | \$11,636.29 | \$11,641.37 | \$10,610.72 | \$10,484.36 | \$10,472.37 | \$10,857.20 |
| A41 | \$22,963.97 | \$22,938.90 | \$23,020.51 | \$21,214.10 | \$21,201.08 | \$22,483.84 |
| A42 | \$34,098.01 | \$34,388.44 | \$35,904.63 | \$36,384.42 | \$36,339.73 | \$36,911.98 |
| A43 | \$16,794.39 | \$16,794.39 | \$16,673.77 | \$16,673.77 | \$4,506.08 | \$4,506.08 |
| A44 | \$31,965.60 | \$31,969.17 | \$32,451.54 | \$32,598.69 | \$32,603.09 | \$33,598.17 |
| A45 | \$23,385.16 | \$23,387.67 | \$23,990.46 | \$24,296.00 | \$24,157.22 | \$22,085.07 |
| A46 | \$16,056.17 | \$14,313.48 | \$13,919.74 | \$13,813.71 | \$13,697.63 | \$12,115.67 |
| A47 | \$28,209.23 | \$26,874.48 | \$27,109.89 | \$27,517.65 | \$28,112.49 | \$28,309.94 |
| A48 | \$19,803.24 | \$18,884.24 | \$20,234.99 | \$20,254.26 | \$20,128.32 | \$21,802.45 |
| A49 | \$17,908.84 | \$17,865.48 | \$16,470.89 | \$16,368.62 | \$16,247.73 | \$15,858.15 |
| A51 | \$14,452.57 | \$14,385.33 | \$14,472.87 | \$14,429.00 | \$14,386.45 | \$15,162.23 |
| A52 | \$52,122.94 | \$51,933.33 | \$55,974.59 | \$55,945.58 | \$55,425.07 | \$54,002.58 |
| A53 | \$15,224.18 | \$15,224.18 | \$17,263.02 | \$17,308.76 | \$17,308.76 | \$17,347.60 |
| A55 | \$3,922.75 | \$3,858.62 | \$4,715.47 | \$4,760.36 | \$4,760.36 | \$5,057.65 |
| A56 | \$15,398.82 | \$15,630.81 | \$15,803.70 | \$15,365.29 | \$15,109.39 | \$15,016.66 |
| A57 | \$19,127.84 | \$18,936.86 | \$17,529.68 | \$17,917.82 | \$17,913.39 | \$16,682.15 |
| A58 | \$13,830.76 | \$12,906.05 | \$13,521.06 | \$13,521.06 | \$13,521.06 | \$14,786.46 |
| A59 | \$13,664.95 | \$13,583.56 | \$15,402.24 | \$15,402.24 | \$15,895.03 | \$15,964.82 |
| A60 | \$10,422.19 | \$10,425.07 | \$11,688.43 | \$11,676.00 | \$12,205.04 | \$12,089.56 |
| DCG | \$324,539.81 | \$324,425.41 | \$351,168.39 | \$331,806.82 | \$328,986.76 | \$360,820.93 |
| E02 | \$9,153.47 | \$8,595.55 | \$8,639.62 | \$14,806.02 | \$16,262.83 | \$11,379.69 |
| E03 | \$77,877.65 | \$77,650.24 | \$25,768.87 | \$24,610.50 | \$27,548.16 | \$31,494.94 |
| G03 | \$116,426.57 | \$120,265.47 | \$118,030.42 | \$115,724.00 | \$114,234.12 | \$112,817.07 |
| TOTAL: | \$2,692,727.77 | \$2,681,690.33 | \$2,662,044.75 | \$2,606,104.93 | \$2,568,310.32 | \$2,632,847.60 |


[^0]:    ${ }^{1}$ Variance computed based on current month compared to prior month
    ${ }^{2}$ Variance computed based on current month compared to base/goal
    ${ }^{3}$ Variance computed based on current month compared to NIGP benchmark

