|  | Current YTD Totals | July 2023 | August 2023 | September 2023 | October 2023 | November 2023 | December 2023 | January 2024 | February 2024 | March 2024 | April 2024 | May 2024 | June 2024 | $\begin{array}{\|l\|} \hline \text { Prior FY } \\ \text { Year-End Totals } \end{array}$ | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Performance Measures - Contracting/Supplier Mgmt |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \# Active Contracts | N/A | 405 | 420 | 417 | 430 | 418 |  |  |  |  |  |  |  | N/A | 418 |
| \# Extended Contracts (5\%) | $\frac{17}{85}$ | 3 19 | $\stackrel{3}{14}$ | $\stackrel{3}{17}$ | ${ }_{2}^{5}$ | ${ }^{3}$ |  |  |  |  |  |  |  | 417 186 | $\frac{3}{17}$ |
| Renew/Replacel/Extended (Valid Reason) | 102 | 22 | 17 | 20 | ${ }_{28}$ | 15 |  |  |  |  |  |  |  | 186 | 20 |
| Renew/Replacelextended (lvvalid Reason) | 142 | 32 | 21 | 20 | 49 | 20 |  |  |  |  |  |  |  | 417 | N/A |
| \% Renewedtextended contracts valid | N/ | 40.0\% | 44.0\% | 50.0\% | 36.0\% | 42.8\% |  |  |  |  |  |  |  | N/A | NA |
| \% ARC Usage | ${ }_{\text {S }} 888.34,4,378.50$ |  |  |  | ${ }_{\text {S167, }}^{\text {8779,9,276.76 }}$ | $\begin{array}{r}80.4 \% \\ \hline 557.053 .689 .49\end{array}$ |  |  |  |  |  |  |  | ¢652.432,9969.96 |  |
| Total to of Events Withdrawn | $\frac{\text { sobo, }}{}$ | $\stackrel{\text { chas }}{ }$ | ${ }^{56,145,091.30}$ | $\frac{1}{4}$ | ${ }^{\text {cor, }}$, ${ }^{\text {a }}$ | $\bigcirc$ |  |  |  |  |  |  |  | $\frac{15}{15}$ | , |
| Total of Events Clised | $\stackrel{413}{257}$ | ${ }_{7}^{23}$ | ${ }^{95}$ | ${ }_{44}^{84}$ | ${ }^{135}$ | $\frac{76}{56}$ |  |  |  |  |  |  |  | ${ }_{951}^{688}$ | $\frac{83}{51}$ |
| Toial \#of Evenis Awarced |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 51 |
| \# of Suppiers in Database | N/A | 11.848 | 11.864 | 11.876 | 11.906 | 11.915 |  |  |  |  |  |  |  | N/A | 11.882 |
| \# of Inative Suppliers \#of Active Supliers | N/A | 7.720 4.128 | 7.720 4.144 | 7.718 4.158 | $\frac{7.713}{4.193}$ | 7,711 4.204 |  |  |  |  |  |  |  | N/A | 7,716 4165 |
| \#or Active Suppiers | N/A | ${ }_{515}$ | ${ }_{6} 6.148$ | ${ }_{648}$ | 695 | ${ }_{5}^{4.204}$ |  |  |  |  |  |  |  | N/A | ${ }^{4.165}$ |
| \# of MBE Suppliers W/ Orders this Month | N/A | 6 | 4 | 4 | 6 | 5 |  |  |  |  |  |  |  | N/A | 5 |
| \#o WBE Suppliers W/ Orders this Month | N/A | $\frac{7}{4}$ | ${ }^{8}$ | 9 | 4 | 4 |  |  |  |  |  |  |  | N/A | 4 |
| \#o of SLB Suppliers W/ O/ Orders this Month | NA | 4 | 10 | 9 | $\frac{4}{11}$ | 8 |  |  |  |  |  |  |  | N/A | 9 |
| Contract Savings (Figure $=$ Annual Cost Saving + Annual Reverse Auction for reporting period) | \$9.505.80 | \$9.505.80 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |  |  |  |  |  |  |  | \$6.842.50 | \$1,901.16 |
| Performance Measures - Operational Efficiency |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cycle Count Accuracy | N/A | 81.3\% | 84.9\% | ${ }^{76.4 \%}$ | 80.1\% | 79.5\% |  |  |  |  |  |  |  | N/A | 80.5\% |
| Dormant V Value | N/A | S2,608,714.30 | S2,652.459.40 |  | S2.566.32.08 | S2.537.34.09 |  |  |  |  |  |  |  | N/A | S2.586.969.14 |
| Excess S Value | NA | - | ¢10,212,659.19 |  | \$10,019,845.05 | S10,102,096.50 |  |  |  |  |  |  |  | N/A |  |
| DCG (fill rate) | N/A | 96.0\% | 92.4\% | 91.5\% | 91.2\% | 95.9\% |  |  |  |  |  |  |  | N/A | 93.4\% |
| Police MTD Avvilability | N/ | 87.0\% | 88.0\% | 890\% | 89.0\% | 88.0\% |  |  |  |  |  |  |  | N/ | 88.2\% |
| Refuse | N/A | 78.0\% | 77.0\% | 75.0\% | 78.0\% | 76.0\% |  |  |  |  |  |  |  | N/A | 76.8\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Warehouse Sales \& Returns |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Returns |  |  |  |  | (\$88.488.8) | (51.272.02.9.96 |  |  |  |  |  |  |  |  | ${ }_{\text {¢ }}^{53,0797,7848.84}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Overall | \$1,335.417.31 | \$866.473.31 | \$99,162.97 | \$91,075.66 | \$140,717.85 | \$137,987.52 |  |  |  |  |  |  |  | \$1,262,347,15 | \$267,083.46 |
| GSD Stores (707740 Salvage and Gen Fund 100/40) | \$1,047,362.58 | ${ }_{\text {\$750.601.28 }}$ | ${ }_{\text {¢ }}$ \$85,827.63 | \$72, 139.23 | ${ }_{\text {S68,353.24 }}$ | \$70.441.20 |  |  |  |  |  |  |  | S1,262,347.15 | ${ }_{\text {S267,083.46 }}$ |


|  | Current YTD Totals | July 2023 | August 2023 | September 2023 | October 2023 | November 2023 | December 2023 | January 2024 | February 2024 | March 2024 | April 2024 | May 2024 | June 2024 | Prior FY <br> Year-End Totals | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BPO Performance Measures - PO's New Queries | \$4,937,377.18 | S801,676.34 | \$1,180.870.57 | \$1,134,238.84 | \$1,082,362.41 | S738,229.02 |  |  |  |  |  |  |  | \$11,456.048.05 | S987, 475.44 |
| CPO | \$388,394,378.50 | \$48,440,817.02 | \$56, 145,301.30 | S58,780,293,93 | \$167,974,276.76 | \$57,053,689,49 |  |  |  |  |  |  |  | S652.432.969.96 |  |
| SRD | S934,823.76 | \$179,083.66 | \$1162,827.68 | \$237,875.69 | \$245,994.88 | \$109, 141.85 |  |  |  |  |  |  |  | \$3,072,033.17 | \$188,964,75 |
| EPO | \$648,941.50 | 90.00 | S66,458.96 | \$15,225.76 |  | \$567, 256.78 |  |  |  |  |  |  |  | \$1.046.462.02 | \$129,788.30 |
| VPO |  | ${ }_{\text {S24, }}^{\text {S000 }}$ | ${ }_{53,095.089 .08}^{\text {S }}$ | ${ }_{\text {S7 } 20010006.54}^{\text {S0, }}$ | $\frac{50.00}{516.680 .566 .97}$ |  |  |  |  |  |  |  |  |  | $\xrightarrow{\text { S7.171.00 }}$ |
| OPO<S100K | \$17, 460, 149.50 | \$1,902.099.54 | \$3,422.257.19 | ${ }_{\$ 3,051.33135}$ | ${ }^{55} 2027718339$ | \$3, 856.74303 |  |  |  |  |  |  |  | ${ }_{542672082083}$ | \$3,49202990 |
| Total Value of Purchases | \$448, 233,023.77 | \$51,567,562.76 | S64,073,604.78 | \$70,419,972.11 | \$191,210,839.41 | \$70,961,044.71 |  |  |  |  |  |  |  | \$825,216,979.16 | \$89,646,604.75 |
| BPO | 9.655 | 1,680 | 2,309 | 2,154 | 2,108 | 1.404 |  |  |  |  |  |  |  | 22,930 | 1,931 |
| CPO | ${ }^{35,992}$ | 5,867 | 8,381 | ${ }_{7} 8.866$ | ${ }_{8,123}$ | ${ }^{5,755}$ |  |  |  |  |  |  |  | 81,431 | 7.198 |
| SRD | 1360 | 264 | 257 | 334 | 348 | 157 |  |  |  |  |  |  |  | 4,344 | 272 |
| EPO | 4 | 0 | 2 | 1 | 0 | 1 |  |  |  |  |  |  |  | 24 | 1 |
| VPO OPO S100K | ${ }_{48}^{0}$ | ${ }_{2}$ | 5 | ${ }_{1} 12$ | ${ }_{1}^{0}$ | ${ }^{13}$ |  |  |  |  |  |  |  | $\stackrel{4}{185}$ | 10 |
| OPO<S 100 K | 936 | 100 | 193 | 203 | 280 | 160 |  |  |  |  |  |  |  | 2.770 | 187 |
| Total Count of PO's | ${ }^{47,995}$ | 7,913 | ${ }^{11,147}$ | 10,570 | 10,875 | 7.490 |  |  |  |  |  |  |  | 111,688 | 9,599 |
| BPO (average) | \$511.38 | \$477.19 | 5511.42 | \$526.57 | \$513.45 | \$525.80 |  |  |  |  |  |  |  | \$499.61 | \$511.38 |
| CPO(average) | \$10,791.13 | \$8,256.49 | S6,699.12 | \$7,472.70 | ${ }_{\text {S20,678.85 }}$ | ¢9,913.76 |  |  |  |  |  |  |  | \$8,012.10 | \$10,791.13 |
| SRD (average) | \$687.37 | \$678.35 | \$633.57 | \$712.20 | \$700.59 | \$695.17 |  |  |  |  |  |  |  | \$707.19 | \$687,37 |
| EPO (average) | \$0.00 | \$0.00 | \$33,229.48 | \$15,222.76 | 90.00 | \$0.00 |  |  |  |  |  |  |  | \$43,602.58 | 162,235.38 |
| VPo (average) | S0.00 | ${ }^{50.00}$ | $\frac{50.00}{60.07782}$ | S0.00 | ${ }^{50.00}$ | S0.00 |  |  |  |  |  |  |  | \$122.969.90 | \#\#IVIV0! |
|  | ¢ $\begin{gathered}\text { S747,028.19 } \\ \$ 18.654 .01\end{gathered}$ | $\xrightarrow{\text { S121,943.10 }}$ \$19,021.00 | ( $\begin{aligned} & \text { \$619, } 177.82 \\ & \$ 17,731.90\end{aligned}$ | \$ 5 \$600,083.88 | $\underset{\substack{\text { \$1,042,536.69 } \\ \$ 18,670.42}}{ }$ |  |  |  |  |  |  |  |  | \$\$611,462.18 <br> $\$ 15,405.08$ | \$ $\$ 1747,02854.01$ |
| Overall Average | 59,339.16 | \$6,516.82 | \$5,748.06 | \$6,662.25 | \$17,582.61 | \$9,474.10 |  |  |  |  |  |  |  | ¢7,388.59 | \$9,339.16 |
| Cycle Time from Req to PO Award: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| P's > \$ 9100.000 Cycle Days (100k) | N/A | 13 | 12 | 32 | 32 | 62 |  |  |  |  |  |  |  | N/A | 30 |
| PO's < \$ 100.000 Cvcle Davs (99K) |  | 9 |  | ${ }^{21}$ | ${ }^{28}$ |  |  |  |  |  |  |  |  | N/A | 20 |
| Confirming PO's Cycle Davs | N/A |  | 14 |  |  | 18 |  |  |  |  |  |  |  | NA | 12 |
| Number of CPO's created with Punchout | 3.698 | 619 | 865 | 843 | 806 | 565 |  |  |  |  |  |  |  | 7.466 | 740 |
| Dollar amount | \$8,069,120.35 | \$1,.364,670.63 | \$11,734,461.82 | \$11,878,178.42 | \$1,811,934.91 | \$1,279.874.57 |  |  |  |  |  |  |  | \$28,136,166.19 | \$1,613.824.07 |
| Prime MBE/ WBE/ OBE |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| MBE Purchases |  | \$102.925.53 | ${ }_{\text {S }} \$ 40.7776 .14$ |  | ${ }_{\text {S315.095.09 }}$ | ${ }_{\text {S24.508.31 }} \mathbf{S}$ |  |  |  |  |  |  |  |  | \$112,247.21 |
| WBE Purchases | ${ }_{\substack{\text { S3.489.516.25 } \\ 5332.082 .13}}$ | ${ }_{\text {S }}^{\$ 534,990.29}$ |  | \$ ${ }_{\text {S1,498.420.43 }}^{566.588 .73}$ | \$369.989.26 | ${ }_{\text {S242.458.53 }} 55.718 .30$ |  |  |  |  |  |  |  | ${ }_{\substack{\text { S3,025.840.08 } \\ 5555 \times 32.66}}$ | ¢697.903.25 |
| OBE Purchases | \$439,886,453.53 | \$50, 297,942.81 | S62,304,349.88 | S67,960,724,69 | \$190,751,326.27 | S68,572,109.88 |  |  |  |  |  |  |  | \$803,662, 533.75 | 887,977,290.71 |
| MBE Orders | 79 | 28 | 8 | 10 | 26 | 7 |  |  |  |  |  |  |  | 258 | 16 |
| WBE Orders | 332 | 63 | 77 | 69 | 81 | 42 |  |  |  |  |  |  |  | 732 | 66 |
| MBE and WBE Orders | ${ }_{\text {57, } 254}$ | $\frac{21}{7,776}$ | $\frac{2}{10.967}$ | ${ }_{\text {10,365 }}$ | $\frac{20}{10,754}$ | 7,392 |  |  |  |  |  |  |  | ${ }_{1073}^{107,615}$ | $\frac{11}{9,451}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Prime SLB Vendor Count With Orders |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| MBE/SLE Vendors | 4 | 1 | 1 | 1 | 0 | 1 |  |  |  |  |  |  |  | ${ }_{24}^{16}$ | 1 |
| MBE and WBE/ / LLB Vendors | 1 | 0 | 1 | 0 | 0 | 0 |  |  |  |  |  |  |  | ${ }^{24}$ | 0 |
| OBE/SLB Vendors | 39 | 6 | 7 | 8 | 11 | 7 |  |  |  |  |  |  |  | 164 | 8 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Performance Measures - Payment Services |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Discounts Captured | ${ }_{\text {S }}$ S903.52.920 | ${ }_{\text {S }}$ S162.063.06 | S143,244.35 | \$125.125.06 | \$277.978.77 | \$195, 181.66 |  |  |  |  |  |  |  | \$1,341,369.12 | \$180.718.58 |
| Discounts Lost | S80,251.00 | ${ }_{\text {S }}^{\text {S17,982.34 }}$ | $\frac{\text { S20,744.41 }}{\text { S163, } 988.76}$ |  | S55.711.44 |  |  |  |  |  |  |  |  | ${ }_{\text {S10, }}^{\text {S182,933,15 }}$ | S16,000.20 $\$ 196678878$ |
| Percentage of Available Discounts Captured | 91.8\% | 90.2\% | 87.4\% | 89,7\% | 98.0\% | 89.9\% |  |  |  |  |  |  |  | 88.0\% | 91.0\% |
| \# of IIs Processed | 61.919 | 9.321 | 14,307 | 12,201 | 16.847 | 9.243 |  |  |  |  |  |  |  | 147,664 | 12,384 |
| 1 N Amount | \$283,272,979.95 | \$42,404,304.86 | \$73,777,206.55 | S51,795,108.27 | S65,767,471.36 | \$49,528.888.91 |  |  |  |  |  |  |  | \$539.562.064 | \$56.654.596 |
|  | N/A | 45.4 | 41.5 | 38.2 | 32.5 | 30.8 |  |  |  |  |  |  |  | N/A | 37.7 |
| Invoices Greater than (30) Days | NA | 3.457 | 2.518 | 2.808 | 2.888 | 4.581 |  |  |  |  |  |  |  | N/A | 3.250.4 |
| Hof Crearimemos | NA | - -134 | - 117.802 | -. 388.247 | ${ }_{80}$ | ${ }_{-1978}$ |  |  |  |  |  |  |  | NA |  |
| CM's Cosed Amount | N/A | - 332 | S42.600 | - 8155.471 | - 527.018 | - 1157,106 |  |  |  |  |  |  |  | N/A |  |
| CM's Total Amount | N/A | - 5459 | S60,402 | - 51939718 | - 527,018 | S158,083 |  |  |  |  |  |  |  | NA |  |
| E-Pay Ynvoices processed | NA | ¢ ${ }_{\text {\$2, } 0.968,900.07}$ |  | ${ }_{\text {¢4,335,5991.08 }}$ |  |  |  |  |  |  |  |  |  | NA | ${ }_{\text {S4, } 2 \text {, } 236,644}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Performance Measures - Supplier \& Customer Relations |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Requisition Assignmentis Received | $\frac{1,214}{1214}$ | $\frac{219}{219}$ | ${ }^{258}$ | $\frac{272}{272}$ | ${ }_{2}^{295}$ | $\stackrel{170}{170}$ |  |  |  |  |  |  |  | $\frac{2704}{2704}$ | $\stackrel{243}{243}$ |

$=-1717-1+\cdots$

|  | Current YTD | July 2023 | August 2023 | September 2023 | October 2023 | November 2023 | December 2023 | January 2024 | February 2024 | March 2024 | April 2024 | May 2024 | June 2024 | Prior FY Year-End Totals | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Performance Measures - FMS Support |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| SnowTickets Opened | 390 26 | 39 1 | 49 | 31 3 | 61 3 | 210 15 |  |  |  |  |  |  |  | 530 39 | 78 5 |
| SnowTickets On Hold | ${ }^{29}$ | 1 | ${ }_{1}$ | $\frac{3}{1}$ | 1 | ${ }^{22}$ |  |  |  |  |  |  |  | $\begin{array}{r}8 \\ 5 \\ \hline\end{array}$ | 1 |
| SnowTickets Closed |  | 29 |  | 20 | 50 | 158 |  |  |  |  |  |  |  | 432 | 59 |
| SnowTickets Resolved | 33 | 8 | 3 | 4 | 3 | 15 |  |  |  |  |  |  |  | 44 | 7 |
| FMS User Training |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \# Class Attendees | 0 | 0 |  | 0 | 0 | 0 |  |  |  |  |  |  |  | 201 | 0 |
| \#Classes Held Average Attendees Per Class | 0 | 0 | 0 | 0 | 0 | 0 |  |  |  |  |  |  |  | ${ }_{17}$ | 0 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Local Business Preference Program |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Additional Cost of Awarding to a Certified Local Vendor | \$11.416.22 | \$0.00 | 50.00 | \$4,963.00 | S5,842.40 | \$610.82 |  |  |  |  |  |  |  | \$20.526.71 | \$2,283.24 |
| Performance Measures - Quality \& Process |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Timeliness of Sorecard Completed | 5 | 1 | 1 | 1 | 1 | 1 |  |  |  |  |  |  |  | 12 | 1 |
| Timeliness of Scorecard (Exception) | 0 | 0 | 0 | 0 | 0 | 0 |  |  |  |  |  |  |  | 0 | 0 |

Date: $\quad$ December 7, 2023
To: Melissa Yusilon
Assistant General Manager
From: Maiyo Lara, Senior Mangement Analyst II Supplier and Customer Relations

Subject: SSD Scorecard for November 2023

Attached is the Supply Services Division Graphic Scorecard for November 2023.
The report includes information on procurement process activities obtained through various divisional monthly reports and FMS queries for November 2023. Please note that year-to-date figures do not necessarily represent current year-to-date totals as of the end of this month's scorecard; rather, it is a sum of each month's snapshot totals as queried in InfoAdvantage at the end of each month. DCE, DCF, and VLA warehouses have also been included in this report.

If you have any questions that require additional information, please feel free to contact me at (213) 928-9525.

Attachments

## Department of General Services

## November 2023 <br> Scorecard



## Supplier \& Customer Relations

## Melissa Yusilon <br> Assistant General Manager

Prepared by: Maiyo Lara, Senior Management Analyst II
Support Staff: Brian Swanson, Sr. Management Analyst
Gerald Chong, Management Analyst
Christine Rosenberry, Management Analyst

| Contracts |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | October | November | Base | Variance $^{2}$ |
| \# of Active Contracts | 430 | 418 | 900 | $-53.6 \%$ |
| On Time Replace $\%$ | $36 \%$ | $43 \%$ | $100.0 \%$ | $-57.2 \%$ |
| Renew/Replace Extended Valid Reason | 28 | 15 | 38 | $-60.3 \%$ |
| Renew/Replace Extended Invalid Reason | 49 | 20 | 0 | N/A |
| Total \# of Events Withdrawn | 3 | 0 | N/A | N/A |
| Total \# of Events Closed | 135 | 76 | N/A | N/A |
| Total \# of Events Awarded | 88 | 56 | N/A | N/A |


| Purchase Order Amounts by Type |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | October | November | YTD | Average |
| Blanket POs | $\$ 1,082,362$ | $\$ 738,229$ | $\$ 4,937,377$ | $\$ 987,475$ |
| Contract POs ${ }^{4}$ | $\$ 167,974,277$ | $\$ 57,053,689$ | $\$ 388,394,379$ | $\$ 77,678,876$ |
| Stock Request Documents | $\$ 245,895$ | $\$ 109,142$ | $\$ 934,824$ | $\$ 186,965$ |
| Emergency POs | $\$ 0$ | $\$ 567,257$ | $\$ 648,942$ | $\$ 129,788$ |
| Victory POs | $\$ 0$ | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| One-Time POs $>\$ 100 \mathrm{~K}$ | $\$ 16,680,587$ | $\$ 8,635,985$ | $\$ 35,857,353$ | $\$ 7,171,471$ |
| One-Time POs $<\$ 100 \mathrm{~K}$ | $\$ 5,227,718$ | $\$ 3,856,743$ | $\$ 17,460,150$ | $\$ 3,492,030$ |
| Totals | $\$ 191,210,839$ | $\$ 70,961,045$ | $\$ 448,233,024$ | $\$ 89,646,605$ |


| Suppliers |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | October | November | Base | Variance $^{2}$ |
| \#Active Suppliers in database | 4,193 | 4,204 | 10,600 | $-60.3 \%$ |
| \# Suppliers w/ orders (current) | 695 | 565 | 1,060 | $-46.7 \%$ |
| \# Inactive Suppliers in database | 7,713 | 7,711 | N/A | N/A |
| \# of MBE Suppliers | 6 | 5 | $\mathrm{~N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ |
| \# of WBE Suppliers | 8 | 8 | $\mathrm{~N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ |
| \# of DBE Suppliers | 4 | 4 | N/A | N/A |
| \# of SLB Suppliers | 11 | 8 | $\mathrm{~N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ |


| Contract Savings |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | October | November | YTD | Variance $^{1}$ |
| \$ Amount of Savings | $\$ 0$ | $\$ 0$ | $\$ 9,506$ | N/A |


| Purchase Order Counts by Type |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | October | November | YTD | Average |
| Blanket POs | 2,108 | 1,404 | 9,655 | 1,931 |
| Contract POs ${ }^{4}$ | 8,123 | 5,755 | 35,992 | 7,198 |
| Stock Request Documents | 348 | 157 | 1360 | 272 |
| Emergency POs | 0 | 1 | 4 | 1 |
| Victory POs | 0 | 0 | 0 | 0 |
| One-Time POs $>\$ 100 \mathrm{~K}$ | 16 | 13 | 48 | 10 |
| One-Time POs < \$100K | 280 | 160 | 936 | 187 |
| Totals | 10,875 | 7,490 | 47,995 | 9,599 |


| Percent of Procurement via Contract PO's vs Total PO's |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | October | November | Goal | Percentage |
| Contract POs \$ Total | $\$ 167,974,277$ | $\$ 57,053,689$ | $50.0 \%$ | $80.4 \%$ |
| Contract POs Count | 8,123 | 5,755 | $50.0 \%$ | $76.8 \%$ |


| Warehouse Inventory Values |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | October | November | Monthly Avg | Variance $^{I}$ |
| Dormant Inventory | $\$ 2,556,332$ | $\$ 2,537,374$ | $\$ 2,586,969$ | $-0.7 \%$ |
| Excess Inventory | $\$ 10,019,845$ | $\$ 10,102,097$ | $\$ 10,184,110$ | $0.8 \%$ |
| Total Inventory | $\$ 37,134,896$ | $\$ 37,087,346$ | $\$ 37,194,893$ | $-0.1 \%$ |


| Warehouse Inventory Fill Rates |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | October | November | Goal | Variance $^{2}$ |
| DCG | $91.2 \%$ | $95.9 \%$ | $90.0 \%$ | $6.6 \%$ |


| Monthly Totals for Purchase Orders Compared to Monthly Goal |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | October | November | Goal | Variance $^{3}$ |
| $\$$ Amount | $\$ 191,210,839$ | $\$ 70,961,045$ | $\$ 25,000,000$ | $\$ 45,961,045$ |
| Counts | 10,875 | 7,490 | 2,100 | 5,390 |


| Customer Equipment Availability |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | October | November | Goal | Variance $^{3}$ |
| Police MTD | $89.0 \%$ | $88.0 \%$ | $90.0 \%$ | $-2.2 \%$ |
| Refuse | $78.0 \%$ | $76.0 \%$ | $80.0 \%$ | $-5.0 \%$ |


| CPO's created with Punchout |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | October | November | YTD | Average |
| Number of CPO's | 806 | 565 | 3,698 | 740 |
| Dollar Amount | $\$ 1,811,934.91$ | $\$ 1,279,874.57$ | $\$ 8,069,120.35$ | $\$ 1,613,824.07$ |


| Warehouse Sales and Returns |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | October | November | YTD | Variance $^{I}$ |
|  | $\$ 3,001,858$ | $\$ 1,272,603$ | $\$ 15,398,924$ | $-57.6 \%$ |
| Issues | $-\$ 8,488$ | $-\$ 5,034$ | $-\$ 53,544$ | $-40.7 \%$ |
| Returns | $\$ 2,993,370$ | $\$ 1,267,569$ | $\$ 15,345,380$ | $-57.7 \%$ |
| Total |  |  |  |  |

[^0]| Salvage |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | October | November | YTD | Variance $^{I}$ |
| Overall | $\$ 140,718$ | $\$ 137,988$ | $\$ 1,335,417$ | $-1.9 \%$ |
| General Services | $\$ 68,353$ | $\$ 70,441$ | $\$ 1,047,363$ | $3.1 \%$ |
| Percentage | $48.6 \%$ | $51.0 \%$ | $78.4 \%$ |  |


| MBE/WBE/OBE Supplier Purchase Amount Totals |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | October | November | Monthly Avg | $Y T D$ |
| MBE | $\$ 315,095$ | $\$ 24,508$ | $\$ 112,247$ | $\$ 561,236$ |
| WBE | $\$ 369,989$ | $\$ 242,459$ | $\$ 697,903$ | $\$ 3,489,516$ |
| MBE/WBE | $\$ 192,569$ | $\$ 5,718$ | $\$ 64,616$ | $\$ 323,082$ |
| OBE | $\$ 190,751,326$ | $\$ 68,572,110$ | $\$ 87,977,291$ | $\$ 439,886,454$ |
| Total | $\$ 191,628,980$ | $\$ 68,844,795$ | $\$ 88,852,058$ | $\$ 444,260,288$ |


| Requisition Assignments |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | October | November | Monthly Avg | YTD |
| Received | 295 | 170 | 243 | 1,214 |
| Completed | 295 | 170 | 243 | 1,214 |
| \% Completed | $100.0 \%$ | $100.0 \%$ | $100.0 \%$ | $100.0 \%$ |


| MBE/WBE/OBE Supplier Purchase Order Total Count |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | October | November | Monthly Avg | YTD |
| MBE | 26 | 7 | 16 | 79 |
| WBE | 81 | 42 | 66 | 332 |
| MBE/WBE | 20 | 3 | 11 | 53 |
| OBE | 10,754 | 7,392 | 9,451 | 47,254 |
| Total | 10,881 | 7,444 | 9,544 | 47,718 |


| Supplier Performance |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | October | November |  | YTD |
| Total Forms Received | 0 | 0 |  | 0 |
| Total Forms Requiring a Hearing | 0 | 0 |  | 0 |
| Number of Hearings Held | 0 | 0 |  | 0 |
| Pending Hearings | 0 | 0 |  | 0 |


| SnowTickets - FMS Help Desk |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | October | November | Monthly Avg | YTD |
| Opened | 61 | 210 | 78 | 390 |
| In Progress | 3 | 15 | 5 | 26 |
| On Hold | 1 | 22 | 6 | 29 |
| Canceled | 4 | 0 | 1 | 6 |
| Closed | 50 | 158 | 59 | 295 |
| Resolved | 3 | 15 | 7 | 33 |


| FMS End-User Training |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | October | November | Monthly Avg | YTD |
| \# of Attendees | 0 | 0 | 0 | 0 |
| \# of Classes Held | 0 | 0 | 0 | 0 |
| Average Attendees per Class | 0 | 0 | 0 | 0 |


| Early Payments Discounts |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | October | November | Goal | YTD |
| Captured | $\$ 277,979$ | $\$ 195,182$ | $\$ 173,608$ | $\$ 903,593$ |
| Lost | $\$ 5,711$ | $\$ 21,829$ | $\$ 43,402$ | $\$ 80,251$ |
| Total Available Discounts | $\$ 283,690$ | $\$ 217,010$ | $\$ 217,010$ | $\$ 983,844$ |
| Percent Taken | $98.0 \%$ | $89.9 \%$ | $80.0 \%$ | $91.8 \%$ |


| Local Business Preference Program |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | October | November | Monthly Avg | YTD |
| Additional Cost to Award | $\$ 5,842$ | $\$ 611$ | $\$ 2,283$ | $\$ 11,416$ |


| Invoices |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | October | November | Monthly Avg | YTD |
| Count | 16,847 | 9,243 | 12,384 | 61,919 |
| Amount | $\$ 65,767,471$ | $\$ 49,528,889$ | $\$ 56,654,596$ | $\$ 283,272,980$ |


| Average Cycle Time from Receipt of Goods to Generation of Payment |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | October | November | Goal | Variance $^{l}$ |
| Cycle Time | 32 | 31 | 40 | $-23.0 \%$ |

${ }^{1}$ Variance computed based on current month compared to base/goal

| E-Pay Invoices |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | October | November | Monthly Avg | YTD |
| Number of E-Pay invoices processed | 2,460 | 1,024 | 1,695 | 8,473 |
| Dollar Amount Total | $\$ 6,774,002$ | $\$ 2,892,497$ | $\$ 4,236,644$ | $\$ 21,183,219$ |


| Performance Measures | Prior Yr. Monthly Avg | Current Month | \% |
| :---: | :---: | :---: | :---: |
| \# Active Contracts | 414 | 418 | 101\% |
| \# of Extended Contracts | 0 | 3 | \#DIV/0! |
| \# Renewed Contracts | 20 | 12 | 60\% |
| Total \# of Events Withdrawn | 1 | 0 | 0\% |
| Total \# of Events Closed | 83 | 76 | 92\% |
| Total \# of Events Awarded | 63 | 56 | 89\% |
| \$ Contract Savings | \$0 | S0 | \#DIV/0! |
| \# Active suppliers | 3,972 | 4,204 | 106\% |
| \# Approved Suppliers with Orders | 624 | 565 | 91\% |
| \# Inactive suppliers | 7,740 | 7,711 | 100\% |
| Warehouse/Inventory Management | Prior Year Monthly | Current Month | \% |
| \$ Value of Total Inventory | \$37,145,578 | \$37,087,346 | 100\% |
|  | Base | Current Month | \% |
| Dormant \$ Value (10\%) | N/A | \$2,537,374 |  |
| Excess \$ Value (for those greater than 3.25 months use) ( $10 \%$ ) | N/A | \$10,102,097 |  |
| Cycle Count Accuracy | 95.0\% | 79.5\% | 84\% |
| Fill Rate (DCG) | 95.0\% | 95.9\% | 101\% |
| Police MTD (Projects Awaiting Parts) | 90.0\% | 88.0\% | 98\% |
| Refuse | 80.0\% | 76.0\% | 95\% |
| Financial Management System 2.0 Support Performance Measures | Prior Yr. Monthly Avg | Current Month |  |
| SnowTickets Opened | 48 | 210 |  |
| SnowTickets In Progress | 2 | 15 |  |
| SnowTickets On Hold | 2 | 22 |  |
| SnowTickets Canceled | 1 | 0 |  |
| SnowTickets Closed | 42 | 158 |  |
| SnowTickets Resolved | 1 | 15 |  |
| FMS 2.0 End User Training : |  |  |  |
| \# Classes Held | 0 | 0 |  |
| \# Class Attendees | 0 | 0 |  |
| Salvage, Issues and Returns | Prior Month | Current Month |  |
| Salvage - Overall | \$140,718 | \$137,988 |  |
| Salvage - GSD | \$68,353 | \$70,441 |  |
| Warehouse Issues | \$3,001,858 | \$1,272,603 |  |
| Warehouse Returns | -\$8,488 | -\$5,034 |  |
| Prime MBE/WBE Suppliers Purchase Amount Totals | Prior Month | Current Month | \% |
| OBE Purchases | \$190,751,326 | \$68,572,110 | 36\% |
| MBE / Non-WBE Purchases | \$315,095 | \$24,508 | 8\% |
| WBE / Non-MBE Purchases | \$369,989 | \$242,459 | 66\% |
| WBE / MBE Purchases | \$192,569 | \$5,718 | 3\% |
| Number of MBENBE Orders | Prior Month | Current Month | \% |
| OBE Suppliers with Orders | 10,754 | 7,392 | 69\% |
| MBE / Non-WBE Suppliers with Orders | 26 | 7 | 27\% |
| WBE / Non-MBE Suppliers with Orders | 81 | 42 | 52\% |
| WBE / MBE Suppliers with Orders | 20 | 3 | 15\% |
| Supplier Performance | Prior Month | Current Month |  |
| Total Forms Received | 0 | 0 |  |
| Total Forms Requiring Hearings | 0 | 0 |  |
| Number of Hearings Held | 0 | 0 |  |
| Pending Hearings | 0 | 0 |  |


| Performance Measures | Prior Yr. Monthly Avg | Current Month | \% |
| :---: | :---: | :---: | :---: |
| Total \# of Purchases (BPOs+CPOs+SRDs+OPOs) | 8,200 | 7,490 |  |
| Total Order \$ Value (BPOs+CPOs+SRDs+OPOs) | \$49,706,210 | \$70,961,045 |  |
| \# BPOs Processed | 1,630 | 1,404 | 19\% |
| \$ Value of BPOs Processed | \$808,199 | \$738,229 | 1\% |
| Average \$ Value (BPOs) | \$496 | \$526 | - |
| \# CPOs Processed | 6,041 | 5,755 | 77\% |
| \$ Value of CPOs Processed | \$40,810,920 | \$57,053,689 | 80\% |
| Average \$ Value (CPOs) | \$6,756 | \$9,914 | - |
| \# SRDs Processed | 329 | 57 | 2\% |
| \$ Value of SRDs Processed | 232,011 | 109,142 | 0\% |
| Average \$ Value (SRDs) | N/A | \$695 | - |
| OPOs > ${ }^{\text {d }} 100 \mathrm{k}$ | 10 | 13 | 0\% |
| \$ Value of OPOs > \$100k | \$4,520,693 | \$8,635,985 | 12\% |
| Average \$ Value (OPOs > \$100k) | \$452,069 | \$664,307 |  |
| OPOs < \$ 100 k | 187 | 160 | 2\% |
| \$ Value of OPOs < \$ 100 k | \$3,026,461 | \$3,856,743 | 5\% |
| Average $\$$ Value (OPOs < \$100k) | \$16,184 | \$24,104.64 | - |
| Payment Services |  |  |  |
| Performance Measures | Base | Current Month | \% |
| Early Payment Discount Dollars Captured | N/A | \$195,182 | 90\% |
| Early Payment Discount Dollars Not Captured | N/A | \$21,829 | 10\% |
| Average Cycle Time from Receipt of Goods to Generation of Payment | 40d | 31d | 130\% |
| \# of Invoices Processed | N/A | 9,243 | N/A |
| Performance Measures - Operation Analysis | Current Qty Received | Completed | \% |
| Requisition Assignments | 170 | 170 | 100\% |
| Performance Measures-Quality and Process | Received | Completed | \% |
| Timeliness of Scorecard | 0 | - 1 | N/A |
| \% of Recommendations Adopted | 0\% | 0\% | 0\% |
| Cycle Time for Requisitions Assigned to Purchase Orders | Goal | Current Month | \% |
| Average Cycle Time to Establish a PO Equal or Greater than \$100,000 | 60d | 62 d | 103\% |
| Average Cycle Time to Establish a PO Less than \$100,000 | 40d | 26 d | 65\% |
| Average Cycle Time to Establish a Confirming PO | 30d | 18d | 60\% |



Renewed and Extended Contracts
Current Month


Goal is $95 \%$

Total Number of Events


## Active Suppliers in the Database Current Month

| ロ\＃Active |
| :---: |
| ロ\＃Inactive |



## Active Suppliers in Database

## 口\＃of Active Suppliers

■\＃of Active Suppliers with Orders



Cycle Count Accuracy








Purchase Order Breakdown by Count

```
-OPO<\$100K
-OPO>\$100K
- SRD
-BPO
\(\square\) CPO
```




Cycle Time for Requisitions Assigned to PO Award


■PO's > \$100,000 Cycle Days (100K)
םPO's < \$100,000 Cycle Days (99K)
$\square$ Confirming PO's Cycle Days

## MBE/WBE Suppliers - Purchase Amount Total Current Month




## MBE/WBE/OBE Suppliers - Number of Orders Current Month

| $\square M B E$ Orders |
| :--- |
| $\square W B E$ Orders |
| $\square M B E$ and WBE Orders |
| $\square O B E$ Orders |




## SLB Suppliers with Orders

Current Month

| $\square M B E ~ / ~ S L B ~ V e n d o r s ~$ |
| :--- |
| $\square W B E ~ / ~ S L B ~ V e n d o r s ~$ |
| $\square M B E ~ a n d ~ W B E ~ / ~ S L B ~ V e n d o r s ~$ |
| $\square O B E ~ / ~ S L B ~ V e n d o r s ~$ |



SLB Suppliers with Orders
-MBE / SLB Vendors ■WBE / SLB Vendors

- MBE and WBE / SLB Vendors



Discounts Captured
(Percentages)





Average Cycle Time from Receipt of Goods to Payment




FMS End-User Training



| Unit | Jul 2023 | Aug 2023 | Sep 2023 | Oct 2023 | Nov 2023 | Dec 2023 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A01 | \$9,652.97 | \$9,694.85 | \$9,396.88 | \$9,371.41 | \$9,349.62 |  |
| A02 | \$17,287.58 | \$17,270.46 | \$16,883.96 | \$16,933.91 | \$16,919.39 |  |
| A03 | \$28,144.09 | \$28,897.04 | \$27,756.64 | \$27,953.51 | \$27,641.94 |  |
| A04 | \$29,291.53 | \$28,795.09 | \$27,579.89 | \$26,730.21 | \$26,573.50 |  |
| A05 | \$19,120.20 | \$19,177.35 | \$20,621.48 | \$20,233.80 | \$20,252.60 |  |
| A07 | \$113,528.18 | \$109,429.57 | \$77,564.95 | \$77,601.69 | \$77,388.72 |  |
| A08 | \$149,882.88 | \$138,635.72 | \$129,472.13 | \$125,857.05 | \$125,583.39 |  |
| A09 | \$1,336.89 | \$1,005.20 | \$620.26 | \$620.26 | \$620.26 |  |
| A10 | \$10,409.75 | \$10,108.59 | \$9,826.01 | \$9,199.58 | \$9,186.85 |  |
| A11 | \$1,151.67 | \$1,151.67 | \$1,705.96 | \$1,705.96 | \$1,705.96 |  |
| A13 | \$40,331.75 | \$40,181.32 | \$38,442.47 | \$38,428.93 | \$38,565.72 |  |
| A14 | \$40,737.68 | \$40,561.89 | \$39,388.96 | \$38,201.59 | \$37,374.04 |  |
| A15 | \$28,682.91 | \$27,904.83 | \$26,832.69 | \$25,847.41 | \$24,604.47 |  |
| A16 | \$8,746.26 | \$8,746.26 | \$8,291.78 | \$8,291.78 | \$8,291.78 |  |
| A17 | \$3,268.10 | \$3,268.10 | \$3,364.72 | \$3,311.66 | \$3,311.66 |  |
| A18 | \$54,471.59 | \$54,466.54 | \$57,547.48 | \$55,386.01 | \$55,464.55 |  |
| A19 | \$9,642.57 | \$9,085.88 | \$9,259.14 | \$8,500.84 | \$8,464.18 |  |
| A20 | \$8,710.22 | \$8,816.64 | \$8,816.64 | \$8,816.64 | \$8,816.64 |  |
| A21 | \$5,554.53 | \$5,574.03 | \$4,410.29 | \$4,421.69 | \$4,421.69 |  |
| A22 | \$14,516.08 | \$14,148.28 | \$14,579.55 | \$14,536.17 | \$14,509.85 |  |
| A23 | \$23,253.08 | \$23,184.60 | \$23,831.89 | \$23,737.43 | \$22,776.13 |  |
| A24 | \$8,718.84 | \$8,725.54 | \$9,362.71 | \$9,362.71 | \$9,362.71 |  |
| A25 | \$979,067.90 | \$976,515.99 | \$998,748.40 | \$988,163.63 | \$973,986.06 |  |
| A27 | \$5,809.83 | \$5,228.88 | \$4,513.85 | \$5,075.23 | \$4,991.13 |  |
| A28 | \$5,117.02 | \$5,038.67 | \$4,874.26 | \$4,874.26 | \$4,874.26 |  |
| A29 | \$20,309.80 | \$20,528.03 | \$23,408.05 | \$22,938.09 | \$22,887.90 |  |
| A31 | \$1,674.98 | \$1,674.98 | \$2,110.28 | \$1,970.53 | \$1,970.53 |  |
| A32 | \$4,231.65 | \$4,231.65 | \$4,613.91 | \$4,181.68 | \$4,181.68 |  |
| A33 | \$86.02 | \$86.02 | \$86.02 | \$86.02 | \$86.02 |  |
| A35 | \$19,108.23 | \$19,101.60 | \$17,791.63 | \$17,229.49 | \$17,417.60 |  |
| A36 | \$14,765.78 | \$14,812.01 | \$15,500.09 | \$16,272.81 | \$16,074.49 |  |
| A37 | \$13,392.30 | \$13,400.59 | \$12,779.52 | \$11,950.25 | \$11,952.79 |  |
| A38 | \$15,268.77 | \$15,224.95 | \$15,270.62 | \$14,160.49 | \$14,152.08 |  |
| A39 | \$14,306.11 | \$13,197.53 | \$12,910.66 | \$12,861.04 | \$12,978.65 |  |
| A40 | \$10,857.20 | \$10,617.59 | \$10,351.94 | \$10,336.19 | \$10,337.67 |  |
| A41 | \$22,410.71 | \$22,491.10 | \$21,947.87 | \$20,697.64 | \$20,697.64 |  |
| A42 | \$35,911.55 | \$36,557.87 | \$33,383.74 | \$33,254.98 | \$33,115.70 |  |
| A43 | \$4,573.19 | \$4,573.19 | \$4,631.61 | \$3,171.15 | \$3,171.15 |  |
| A44 | \$33,376.81 | \$33,357.00 | \$32,879.72 | \$32,668.98 | \$32,604.49 |  |
| A45 | \$21,640.18 | \$22,322.05 | \$20,563.80 | \$20,925.65 | \$20,927.09 |  |
| A46 | \$12,058.03 | \$12,078.66 | \$12,124.40 | \$12,350.02 | \$12,258.50 |  |
| A47 | \$29,230.47 | \$28,938.12 | \$30,120.41 | \$29,995.64 | \$29,861.97 |  |
| A48 | \$21,659.23 | \$21,773.45 | \$22,546.89 | \$22,486.06 | \$22,427.33 |  |
| A49 | \$15,912.37 | \$15,920.45 | \$17,232.74 | \$17,050.83 | \$17,129.19 |  |
| A51 | \$15,337.08 | \$15,353.13 | \$14,344.03 | \$13,743.89 | \$13,599.98 |  |
| A52 | \$56,014.98 | \$56,096.44 | \$54,308.08 | \$54,146.31 | \$53,792.53 |  |
| A53 | \$17,174.93 | \$17,264.90 | \$15,973.52 | \$15,591.38 | \$15,818.27 |  |
| A55 | \$4,673.89 | \$4,845.33 | \$4,263.78 | \$4,109.40 | \$4,109.40 |  |
| A56 | \$15,016.66 | \$15,095.96 | \$15,622.72 | \$15,739.84 | \$15,739.84 |  |
| A57 | \$16,939.33 | \$16,945.16 | \$16,077.23 | \$16,227.61 | \$16,884.89 |  |
| A58 | \$14,289.02 | \$14,244.73 | \$12,176.81 | \$12,647.65 | \$12,729.34 |  |
| A59 | \$15,973.45 | \$15,942.67 | \$14,656.58 | \$14,612.74 | \$14,612.74 |  |
| A60 | \$12,033.67 | \$9,462.35 | \$8,351.52 | \$8,351.52 | \$8,024.37 |  |
| DCG | \$359,678.69 | \$417,250.48 | \$376,788.08 | \$377,905.45 | \$377,791.80 |  |
| E02 | \$11,322.94 | \$11,235.52 | \$15,050.31 | \$17,839.86 | \$17,424.93 |  |
| E03 | \$30,564.09 | \$37,717.02 | \$34,842.53 | \$34,803.41 | \$35,054.72 |  |
| G03 | \$112,488.10 | \$114,505.85 | \$113,563.77 | \$112,862.13 | \$112,521.70 |  |
| TOTAL: | \$2,608,714.30 | \$2,652,459.40 | \$2,579,965.85 | \$2,556,332.08 | \$2,537,374.09 | \$0.00 |


| Unit | Jan 2024 | Feb 2024 | Mar 2024 | Apr 2024 | May 2024 | Jun 2024 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A01 |  |  |  |  |  |  |
| A02 |  |  |  |  |  |  |
| A03 |  |  |  |  |  |  |
| A04 |  |  |  |  |  |  |
| A05 |  |  |  |  |  |  |
| A07 |  |  |  |  |  |  |
| A08 |  |  |  |  |  |  |
| A09 |  |  |  |  |  |  |
| A10 |  |  |  |  |  |  |
| A11 |  |  |  |  |  |  |
| A13 |  |  |  |  |  |  |
| A14 |  |  |  |  |  |  |
| A15 |  |  |  |  |  |  |
| A16 |  |  |  |  |  |  |
| A17 |  |  |  |  |  |  |
| A18 |  |  |  |  |  |  |
| A19 |  |  |  |  |  |  |
| A20 |  |  |  |  |  |  |
| A21 |  |  |  |  |  |  |
| A22 |  |  |  |  |  |  |
| A23 |  |  |  |  |  |  |
| A24 |  |  |  |  |  |  |
| A25 |  |  |  |  |  |  |
| A27 |  |  |  |  |  |  |
| A28 |  |  |  |  |  |  |
| A29 |  |  |  |  |  |  |
| A31 |  |  |  |  |  |  |
| A32 |  |  |  |  |  |  |
| A33 |  |  |  |  |  |  |
| A35 |  |  |  |  |  |  |
| A36 |  |  |  |  |  |  |
| A37 |  |  |  |  |  |  |
| A38 |  |  |  |  |  |  |
| A39 |  |  |  |  |  |  |
| A40 |  |  |  |  |  |  |
| A41 |  |  |  |  |  |  |
| A42 |  |  |  |  |  |  |
| A43 |  |  |  |  |  |  |
| A44 |  |  |  |  |  |  |
| A45 |  |  |  |  |  |  |
| A46 |  |  |  |  |  |  |
| A47 |  |  |  |  |  |  |
| A48 |  |  |  |  |  |  |
| A49 |  |  |  |  |  |  |
| A51 |  |  |  |  |  |  |
| A52 |  |  |  |  |  |  |
| A53 |  |  |  |  |  |  |
| A55 |  |  |  |  |  |  |
| A56 |  |  |  |  |  |  |
| A57 |  |  |  |  |  |  |
| A58 |  |  |  |  |  |  |
| A59 |  |  |  |  |  |  |
| A60 |  |  |  |  |  |  |
| DCG |  |  |  |  |  |  |
| E02 |  |  |  |  |  |  |
| E03 |  |  |  |  |  |  |
| G03 |  |  |  |  |  |  |
| TOTAL: | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |


[^0]:    ${ }^{1}$ Variance computed based on current month compared to prior month
    ${ }^{2}$ Variance computed based on current month compared to base/goal
    ${ }^{3}$ Variance computed based on current month compared to NIGP benchmark

