|  | $\begin{gathered} \text { Current YTD } \\ \text { Totals } \\ \hline \end{gathered}$ | July 2023 | August 2023 | September 2023 | October 2023 | November 2023 | December 2023 | January 2024 | February 2024 | March 2024 | April 2024 | May 2024 | June 2024 | $\begin{gathered} \text { Prior FY } \\ \text { Year-End Totals } \end{gathered}$ | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \# Active Contrance Measures - Contratioting/Supplier Mgmt | N/A | 405 | ${ }^{420}$ | 417 | 430 | 418 | 416 | 404 | 412 | 414 |  |  |  | N/A | 415 |
| \#AExiended Contracts (5\%) | 22 | 3 | 3 | 3 | 5 | 3 | 2 | 1 |  | 2 |  |  |  | 417 | 2 |
| Renewed Contracts (5\%) | 162 | 19 | 14 | 17 | 23 | 12 | 12 | 20 | 18 | 27 |  |  |  | 186 | 18 |
| Renew Replacel/İxiended (Valid Reason) | 184 <br> 281 <br> 1 | ${ }_{32}^{22}$ | ${ }_{21}^{17}$ | 20 | ${ }_{49}^{28}$ | ${ }^{15}$ | ${ }^{14}$ | 21 51 | 18 35 | 29 |  |  |  | 186 417 | N/A |
| Renew Replacel/Extended (livalid Reason) | ${ }^{281}$ | ${ }^{32} \times$ | ${ }_{4}^{21.0 \%}$ | ${ }^{20} 5$ | $\frac{49}{36.0 \%}$ | ${ }_{2}^{20} 4$ | ${ }^{26.0 \%}$ | 29.2\% | ${ }_{34.0 \%}^{35}$ | ${ }_{52.0 \%}^{27}$ |  |  |  | N/A | N/A |
| $\%$ \% ARC Usage |  |  |  |  | 879.9\% |  |  |  |  | 85.4\% |  |  |  |  |  |
| $\frac{\text { SARC Usage }}{\text { Total }}$ | ${ }_{\text {S651,.850,681.64 }}^{7}$ | S488,400,817.02 | S56,145,301.30 | \$58,780,293.93 | S167,974,276.76 | S577,053,689.49 | \$55,444,799.51 | S56,177,937.58 | S91,610,410.15 | S60,223,155.90 |  |  |  | S652.432.969.96 | S72,427, , 853.52 |
| Total \# of Events Closed | 782 | ${ }^{23}$ | 95 | 84 | 135 | 76 | 77 | 111 | 94 |  |  |  |  | 951 | 87 |
| Total \# of Events Awarded | 511 | 7 | 58 | 48 | 88 | 56 | 52 | 82 | 63 | 57 |  |  |  | 688 | 57 |
| \# of Suppliers in Database | N/A | ${ }^{11,848}$ | 11.864 | 11.876 | 11.906 | 11.915 | 11.930 | 11.943 | 11.958 | 11.972 |  |  |  | N/A | 11.912 |
| \# of linative Supdiers | N/A | 7,720 | 7.720 | 7.718 | 7,713 | 7.711 | 7.707 | 7.703 | 7,700 | 7.698 |  |  |  | N/A | 7.710 |
| \# of Active Supoliers | N/A | 4.128 | 4.144 | 4.158 | 4.193 | 4.204 | 4.223 | 4.240 | 4.258 | 4.274 |  |  |  | N/A | 4.202 |
| \# of Supolier W/ Orders this Month | N/A | 515 | 663 | 648 | 695 | 565 | 604 | 652 | 649 | 646 |  |  |  | N/A | 626 |
| \# of MBE Suppliers W/ Orders this Month | N/A | 6 | 4 | 4 | 6 | 5 | 7 | 6 | 17 | 7 |  |  |  | N/A | 7 |
| \# of WBE Suppliers W/ Orders this Month | N/A | 7 | 8 | 9 | 8 | 8 | 9 | 6 | 10 | 8 |  |  |  | N/ | 8 |
| \# of DBE Suppliers W/ Orders this Month | N/A | ${ }_{7}^{4}$ | ${ }^{5}$ | 4 | ${ }_{11}^{4}$ | ${ }_{8}$ | ${ }^{5}$ | ${ }^{5}$ | ${ }_{20}^{6}$ | ${ }^{5}$ |  |  |  | $\frac{N / A}{\text { N/A }}$ | 11 |
| \# of SLB Suppiers W/ Orders this Month |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Contract Savings (Figure = Annual Cost Saving + Annual Reverse Auction for reporting period) | \$9,505.80 | \$9,505.80 | 50.00 | \$0.00 | \$0.00 | 50.00 | 50.00 | \$0.00 | 90.00 | 50.00 |  |  |  | \$6,842.50 | \$1,056.20 |
| Performance Measures - Operational Efficiency |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cycle Count Accuracy | N/A | 81.3\% | 84.9\% | 76.4\% | 80.1\% | 79.5\% |  |  |  | 81.1\% |  |  |  | N/A | 79.9\% |
| Dormant S Value | N/A | \$2,.608,714.30 | S22.652.459.40 | S2,579.965.85 | \$2,556,332.08 | S2,537,374.09 | S2, 438,138.81 | \$2,427,689.80 | S22.414.843.12 | S2,624,135.08 |  |  |  | N/A | S2,537,739.17 |
| Excess s Value | N/A | S10.404,416.24 | S10,212,659.19 | \$10,181,.532.72 | \$10,019,845.05 | \$10,102,096.50 | S10,480,495.85 | \$10,385,383.02 | S10,317,579.13 | S10,424,329.58 |  |  |  | N/A | \$10, 280,926.36 |
| $\frac{S \text { Value of Total inventory }}{\text { DCG (fil rate) }}$ | N/A | S377.538,491.11 96 | S37.371.076.77 | \$36.842.653.18 ${ }^{91505}$ |  | ${ }^{\text {S37,087,346.40 }}$ 95.9\% | ${ }_{\text {S }}{ }^{\text {S37,359.159.09 }}$ 94.9\% | ${ }_{\text {S }}^{\text {S77,148,558.36 }}$ 94.0\% | $\frac{\$ 36,927.488 .78}{94.706}$ | S37,.357,701.06 |  |  |  | N/A |  |
| Police MTD Availability | N/A | 87.0\% | 88.0\% | 89.0\% | 89.0\% | 88.0\% | 93.\% | 88.0\% | 88.\% | 89.0\% |  |  |  | N/A | ${ }^{88.8 \%}$ |
| Refuse | N/A | 78.0\% | 77.0\% | 75.0\% | 78.0\% | 76.0\% | 78.0\% | 79.0\% | 77.0\% | 78.0\% |  |  |  | N/A | ${ }^{\text {77, }}$ \% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Warehouse Sales \& Returns |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Returns | ${ }^{\text {922,960.88 }}$ | (\$13,986.73) | (\$18.694,40) | (87.340.72) | ( 88.488 .28$)$ | ( 55.034 .11 ) | (66,439.31) | (9850,111.13) | ( 97.652 .44$)$ | (55.213.76) |  |  |  | ${ }_{(\$ 286,165.86)}$ | (\$102.551.21) |
| Issues | 25,999,120.50 | S4,732, 486.96 | S3, 240,211.49 | ¢3,151,764.62 | ¢3,001,858.19 | \$1,272,602.96 | s1,687,148.05 | \$4,327,101.79 | \$2,385,134.59 | \$2,192,811.85 |  |  |  | \$34,263,237.73 | \$2,887,902.28 |
| Salvage |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Overall | \$2,508,582.56 | 8866,473.31 | S999,162.97 | ${ }^{\text {S91,075.66 }}$ | \$140,717.85 | \$137,987.52 | \$108,996.52 | \$116.678.42 | ${ }_{\text {S448,485.60 }}$ | S499,004.71 |  |  |  | \$1,262,347.15 | \$278,731.40 |
| GSD Stores (707/40 Salvage and Gen Fund 10040) | \$1,651,877.48 | \$750,601.28 | \$85,827.63 | \$772,139.23 | S68,353.24 | S70,441.20 | \$48,621.51 | \$59,761.14 | \$135,297.74 | \$360,834.51 |  |  |  | \$1,985.896.42 | \$183,541.94 |

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \& \(\underset{\substack{\text { Current YTD } \\ \text { Totals }}}{ }\) \& July 2023 \& August 2023 \& September 2023 \& October 2023 \& November 2023 \& December 2023 \& January 2024 \& February 2024 \& March 2024 \& April 2024 \& May 2024 \& June 2024 \& \[
\begin{gathered}
\text { Prior FY } \\
\text { Year-End Totals } \\
\hline
\end{gathered}
\] \& Average \\
\hline BPO Performance Measures - PO's New Queries \& 58,592,091.53 \& \$801,676.34 \& \$1,180,870.57 \& \$1,134,238.84 \& \$1,082,362.41 \& S738,229.02 \& 9821,754.06 \& \$8994,451.63 \& 9962,704.46 \& \$975.804.20 \& \& \& \& \$11,456.048.05 \& \$954.676.84 \\
\hline CPO \& \$651,850,682.64 \& \$48,440,817.02 \& \$56, 145,301.30 \& \$558,780,293.93 \& \$167,974,276.76 \& \$57,053,689.49 \& \$55,444,799.51 \& \$56,177,937.58 \& \$91,610,411.15 \& \$60,223,155.90 \& \& \& \& \$652,432,969.96 \& \$72.427,853.63 \\
\hline SRD \& \$1,.52, 701.25 \& \$179,083.66 \& \$162,877.68 \& \({ }_{\text {S237,875.69 }}\) \& \$245, 8994.88 \& \$109,141.85 \& \$127,853.02 \& \$150,162.10 \& \$179,450.06 \& \$160,412.31 \& \& \& \& \$3,072.033.17 \& \$172, 522.36 \\
\hline EPO \& \$653,141.52 \& \$0.00 \& \$66,458.96 \& \$15.225.76 \& \$0.00 \& \$5667.256.78 \& 50.00 \& 90.00 \& \$4,200.02 \& 50.00 \& \& \& \& \$1.046.462.02 \& \$72.571.28 \\
\hline VPO \&  \& \(\frac{\text { S0.00 }}{\text { S243,886.20 }}\) \& \(\frac{50.00}{53.095 .889 .08}\) \& \(\frac{50.00}{\text { S7.001.006.54 }}\) \& \(\frac{\text { S0.00 }}{\text { S16.680.586.97 }}\) \& \(\frac{50.00}{58.635 .984 .54}\) \& \(\frac{50.00}{\text { s72.203, } 74.87}\) \& \(\frac{50.00}{56.813,398.87}\) \& S0.00
S7.836.007.72 \& \({ }_{55.9055 .172 .58}\) \& \& \& \& \(\frac{\text { S491,879.60 }}{\text { S14, }}\) \& \(\frac{\$ 0.00}{\text { S14, 297,321.93 }}\) \\
\hline OPO<S 100 K \& \$29,401,162.08 \& \$1,902,099.54 \& ¢3,422,257,19 \& \({ }_{\text {¢ }}{ }_{\text {¢ } 3,051,331.35}\) \& \({ }_{\text {S5, } 227,7118.39}\) \& \({ }_{\text {¢ }}\) \& \$2,715.452.84 \& ¢6,310,395.64 \& \({ }_{\text {S2, } 680,843.70}\) \& \({ }_{\text {¢ }} 53,234,320.40\) \& \& \& \&  \& \(\underset{\text { ¢ }}{53,266,795.79}\) \\
\hline Total Value of Purchases \& \$882,725,676.39 \& \$51,567,562.76 \& S64,073,604,78 \& \$70,419,972.11 \& \$191,210,839.41 \& \$70,061,044.71 \& \$131,313,624.30 \& \$67,346,345.82 \& \$103,273,817.11 \& S70,558,865.39 \& \& \& \& \$825,216,979.16 \& \$91, 191,741.82 \\
\hline BPO \& 16,899 \& 1.680 \& 2,309 \& 2,154 \& 2,108 \& 1.404 \& 1.607 \& 1.813 \& 1.944 \& 1.880 \& \& \& \& 22,930 \& 1.878 \\
\hline CPO \& 64.579 \& 5.867 \& \& 7.866 \& \& 5,755 \& 6.412 \& 7,329 \& 7,525 \& 7,321 \& \& \& \& 81,431 \& 7,175 \\
\hline SRD \& 2325 \& 264 \& 257 \& 334 \& \({ }^{348}\) \& 157 \& 202 \& 246 \& 279 \& 238 \& \& \& \& 4,344 \& 258 \\
\hline EPO \& 6 \& 0 \& 2 \& 1 \& 0 \& 1 \& 0 \& 0 \& 2 \& 0 \& \& \& \& 24 \& 1 \\
\hline VPO \& 110 \& 0 \& 0 \& 0 \& , \& 仡 \& 0 \& 0 \& 11 \& 0 \& \& \& \& 4 \& 0 \\
\hline OPOPS S100K \& 119 \& 2 \& \({ }^{5}\) \& 12 \& 16 \& \({ }^{13}\) \& 31 \& \({ }^{15}\) \& \({ }^{11}\) \& 14 \& \& \& \& 185 \& \({ }^{13}\) \\
\hline OPO<S100K \& 1,751 \& 100 \& \({ }_{1193}\) \& 203 \& 280 \& 160 \& 174 \& 213 \& \({ }^{221}\) \& 207 \& \& \& \& \({ }_{2}^{2,770}\) \& 195 \\
\hline Total Count of PO's \& 85.679 \& 7,913 \& 11,147 \& 10,570 \& 10,875 \& 7,490 \& 8,426 \& \({ }_{0} 9616\) \& 9,982 \& 9,660 \& \& \& \& 111.688 \& 9.520 \\
\hline BPO (average) \& \$500.44 \& 5477.19 \& \$551.42 \& \$526.57 \& 5513.45 \& \$552.80 \& 5511.36 \& \$493.35 \& \$495.22 \& 5519.04 \& \& \& \& 5499.61 \& 5508.44 \\
\hline CPO (average) \& \$10,093.85 \& \$8,256.49 \& \$6,699.12 \& \$7,472.70 \& \$20.678.85 \& \$9,913.76 \& \$8,647.04 \& \$7,665.16 \& \$12,174.14 \& 98,226.08 \& \& \& \& 98.012.10 \& \$10,093.85 \\
\hline SRD (average) \& 9667.83 \& S678.35 \& \$633.57 \& S712.20 \& \$700.59 \& \$695.17 \& \$632.94 \& \$610.42 \& \$643.19 \& 5674.00 \& \& \& \& 9707. 19 \& \$667.83 \\
\hline EPOO (average) \& S0.00
8000 \& \$90.00 \& ¢33,229.48 \& \$15,225.76 \& S0.00
S000 \& So.00
S000 \& S0.00 \& S0.00 \& S0.00
5000 \& S0.00
5000 \& \& \& \& S43,602.58
\(\$ 1220990\) \& \(\frac{\$ 108.85 .92}{\$}\) \\
\hline \({ }^{\text {VPO (average) }}\) \& \(\stackrel{\text { S00.00 }}{\text { S1,081,310.06 }}\) \& \({ }_{\text {S }}^{\text {\$121,933.10 }}\) \& \begin{tabular}{c} 
S619,00 77.82 \\
\hline
\end{tabular} \& \begin{tabular}{c}
600.003 \\
\hline 688
\end{tabular} \& \(\stackrel{\text { S0.00 }}{\$ 1,042,56.69}\) \&  \& S0,00

$\$ 2,329,153.71$ \& ${ }_{\text {S454, } 4226.59}^{\text {S }}$ \& | S0.00 |
| :---: |
|  |
| $5712,382.52$ | \& ${ }_{\text {S4020,033.76 }}^{50.00}$ \& \& \& \& S122,969.90

$5616,462.18$ \&  \\
\hline OPO<S 100 K (average) \& \$16,791.07 \& \$19,021.00 \& \$17,731.90 \& \$15,031.19 \& \$18,670.42 \& ${ }^{\text {S24,104,64 }}$ \& \$15,600.05 \& \$15,541.76 \& \$12,130.51 \& \$15,624.74 \& \& \& \& \$15,405.08 \& \$16,791.07 \\
\hline Overall Average \& ¢9,579.08 \& \$6.516.82 \& \$5,748.06 \& \$6,662.25 \& \$17,582.61 \& \$9,474.10 \& \$15.584.34 \& \$7,003.57 \& \$10,346.00 \& \$7,304.23 \& \& \& \& \$7,388.59 \& \$9,579.08 \\
\hline Cycle Time from Req to PO Award: \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline Po's s S100,000 Cycle Days (100k) \& N/A \& 13 \& 12 \& ${ }^{32}$ \& ${ }^{32}$ \& ${ }^{62}$ \& ${ }^{26}$ \& ${ }^{77}$ \& 49 \& ${ }^{37}$ \& \& \& \& N/A \& ${ }^{38}$ \\
\hline  \& N/A \& 9 \& 17 \& ${ }^{21}$ \& ${ }^{28}$ \& ${ }^{26}$ \& ${ }^{37}$ \& 39 \& 29 \& ${ }^{27}$ \& \& \& \& N/A \& ${ }^{26}$ \\
\hline Confirmina PO's Cycle Davs \& N/A \& 9 \& 14 \& 10 \& 10 \& 18 \& 22 \& 18 \& 21 \& 18 \& \& \& \& N/A \& 16 \\
\hline Number of CPO's created with Punchout \& ${ }_{6}^{6,731}$ \& 619 \& 865 \& 843 \& 806 \& 565 \& 612 \& 796 \& 780 \& 845 \& \& \& \& 7.466 \& 748 \\
\hline Dollar amount \& \$18,217,058.00 \& \$1,364.670.63 \& \$1,734.461.82 \& \$1,878,178.42 \& \$1,811,934.91 \& \$1,279,874.57 \& \$2,600,928.34 \& \$1,708,956.57 \& \$2,942,580.30 \& \$2,895,472.44 \& \& \& \& \$28,136,166.19 \& \$2,024,117.56 \\
\hline Prime MBE/ /WEE / OBE \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline MBE Purchases \& \$1.051.721.17 \& \$102,925.53 \& \$40.776.14 \& S77,930.99 \& \$315,095.09 \& ${ }_{\text {S24,508.31 }}$ \& \$82,205.67 \& S89,284.46 \& \$24,244.62 \& \& \& \& \& \$3,596,802.26 \& \$116.857.91 \\

\hline WBE Purchases \& | \$4.491.664.98 |
| :--- |
| 5568.023 .07 | \& ${ }_{\text {\$134,990.29 }}^{554.810 .91}$ \&  \& $\underset{\substack{\$ 1,498.420 .43 \\ \$ 66.588 .73}}{\text { Ste. }}$ \& \$369,889.26 \& ${ }_{\text {S242.458.53 }}^{55.718 .30}$ \& \$188,542.01 \& ¢189.965.22 \& \$281,138.30 $\begin{gathered}\text { S12,570.19 }\end{gathered}$ \& ${ }_{\text {S }}^{\$ 342.503 .20}$ \& \& \& \& ${ }_{\substack{\text { S3,025.840.08 } \\ \$ 555,328.66}}^{\text {S }}$ \& ${ }_{\text {¢499,073.89 }}^{\$ 63.113 .67}$ \\

\hline OBE Purchases \& \$800.40, ${ }^{\text {a }}$, 555.34 \& \$50,297,942.81 \& S62,304,349.88 \& \$67,960,724.69 \& \$190,751,326.27 \& S68,572,109.88 \& \$127,999.910.22 \& \$66, 280,020.43 \& \$101,431.40.85 \& \$69,842.480.31 \& \& \& \& \$880,662,753.75 \& \$88, 382, 261.70 \\
\hline MBE Orders \& 130 \& 28 \& \& 10 \& 26 \& 7 \& 13 \& 16 \& 4 \& 18 \& \& \& \& 258 \& 14 \\
\hline WBE Orders \& 538 \& ${ }^{63}$ \& 77 \& ${ }^{69}$ \& ${ }^{81}$ \& 42 \& 44 \& ${ }^{45}$ \& ${ }^{50}$ \& 67 \& \& \& \& ${ }^{732}$ \& 10 \\
\hline MBE Orders \& ${ }_{84}^{84,326}$ \& 7,776 \& 10.967 \& 10.365 \& 10.754 \& 7,392 \& ${ }_{8,312}$ \& ${ }_{9} 9.491$ \& $\xrightarrow{9,769}$ \& 9.500 \& \& \& \& 1076 \& ${ }_{9}, 370$ \\
\hline \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline MBE/ SLB Vendimers SLB Vendor Count With orders \& 4 \& 0 \& \& 0 \& 0 \& 0 \& \& \& \& \& \& \& \& \& \\
\hline WBE/ SLB Vendors \& 10 \& 1 \& 1 \& 1 \& 0 \& 1 \& 0 \& 2 \& 2 \& 2 \& \& \& \& 24 \& 1 \\
\hline MBE and WBE/SLB Vendors \& 3 \& 0 \& 1 \& 0 \& 0 \& 0 \& \& \& \& \& \& \& \& \& \\
\hline OBE/SLB Vendors \& 69 \& 6 \& 7 \& 8 \& 11 \& 7 \& 7 \& 9 \& 7 \& 7 \& \& \& \& 164 \& 8 \\
\hline \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline Performance Measures - Payment Services \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline Discounts Captured \& ${ }_{\text {S1,319,822.63 }}$ \& \$162.063.06 \& \$143,244.35 \& $\frac{\$ 125.125 .06}{\text { S11.354 }}$ \& $\frac{5277.978 .77}{85711.19}$ \& S195.181.66 \& ${ }_{\text {S129, } 87.74}$ \& \$102.823.57 \& S82,56907 \& \$100.989,35 \& \& \& \& ${ }_{\text {S1.341.369.12 }}$ \& \$146.646.96 \\

\hline Discounts Lost \& ¢1444.646.88 \& | S17,.582.34 |
| :---: |
| S179.645.40 | \& | S20,744.41 |
| :---: |
| S163,988.76 |
| 1 | \& S14,384.34

S13,509.40 \& S55.711.14
$\$ 283,689.91$ \& S21, 128.77
$\$ 217.010 .43$ \& $\xrightarrow{\text { S21, } 1770.96}$ \$151.418.70 \& $\stackrel{\text { S10,948.33 }}{\text { S119,771.90 }}$ \& S7,554.22 \& \$18,322.37
$\$ 119.311 .72$ \& \& \& \& ${ }_{\text {S }}^{\text {S182,933.15 }}$ \& \$160.071.88 \\
\hline Percentage of Available Discounts Captured \& 90.1\% \& \& \& 89.7\% \& \& \& \& \& \& \& \& \& \& 88.0\% \& 89.2\% \\
\hline \# of INs Processed \& 109,994 \& 9.321 \& 14.307 \& 12,201 \& 16.847 \& 9,243 \& 11,787 \& 13,311 \& 11.502 \& 11.475 \& \& \& \& 147,664 \& 12.222 \\
\hline IN Amount \& 95,492,943,69 \& \$42,404,304.86 \& 573,777,206.55 \& ${ }^{\text {¢51,795,108.27 }}$ \& S66,767,471.36 \& S49,528,888.91 \& ¢56,837,587.15 \& ¢551,697,587.24 \& \$55,418,105.81 \& \$48,266,683,54 \& \& \& \& \$5399,562,064 \& 55,054,772 \\
\hline Average
Payment \& N/A \& 45.4 \& 41.5 \& 38.2 \& 32.5 \& 30.8 \& 37.5 \& 40.4 \& 35.2 \& 37.2 \& \& \& \& N/A \& 37.6 \\
\hline Invoices Greater than (30) Davs \& N/A \& 3,457 \& 2.518 \& 2,808 \& ${ }^{2,888}$ \& 4.581 \& 4.238 \& 3,252 \& 3.596 \& 3.691 \& \& \& \& N/A \& 3,447.7 \\
\hline \#Of Credit Memos \& N/A \& - -134 \& - 117.802 \& $\xrightarrow{-338.247}$ \& ${ }_{50} 7$ \& ${ }_{-5978}$ \& $\stackrel{-934}{ }$ \& - 58 \& - 5781 \& - 51.691 \& \& \& \& N/A \& \\
\hline CM's closed Amount \& N/A \& - 324 \& -542.600 \& - 1155.471 \& - 527.018 \& - 1157,106 \& -540,263 \& - 936.370 \& - 5197.804 \& -523,711 \& \& \& \& N/A \& \\
\hline CM's Total Amount \& N/A \& - -6459 \& -660,402 \& - 51939,718 \& - 527.018 \& - 1158,083 \& - 540.497 \& - 936.442 \& - 5198.5888 \& - 825.401 \& \& \& \& N/A \& \\

\hline E-Pay livioces processed \& N/A \& | 1.574 |
| :---: |
| 826880007 | \&  \& ${ }^{1} 1.6600$ \& ${ }_{\text {2 }}^{2.4660}$ \& ¢ | 1.024 |
| :--- |
| $\$ 2.82494$ | \& \&  \& $\frac{1,272}{53,378,873.21}$ \&  \& \& \& \& $\frac{\mathrm{N} / \mathrm{A}}{\text { N/A }}$ \& ${ }_{1}^{1,663}$ \\

\hline E-Pay livoices dollar amount total \& N/A \& \$2,968.900.07 \& ¢4,212,228.12 \& \$4,335.591.08 \& S6,774,002.02 \& \$2,892,497.36 \& \$4,831,381.60 \& ¢3,823,219.45 \& ¢3,378,873.21 \& \$4,363.309.87 \& \& \& \& N/A \& 54,175.556 \\

\hline \multirow[t]{2}{*}{Performance Measures - Suplier \& Customer Relations} \& \& \& \& \multirow[t]{3}{*}{$$
\frac{272}{272}
$$} \& \& \& \& \& \& \& \& \& \& \& \\

\hline \& $\frac{2,236}{2,236}$ \& ${ }_{219}^{219}$ \& $\stackrel{258}{258}$ \& \& ${ }_{2}^{295}$ \& 170

170 \& | 184 |
| :--- |
| 184 |
| 1 | \& $\frac{266}{266}$ \& ${ }_{280}^{280}$ \& ${ }_{292}^{292}$ \& \& \& \& ${ }_{2}^{2.704}$ \& ${ }_{2}^{248}$ \\

\hline Requisition Assignments Completed \& 2,236 \& 219 \& 258 \& \& 295 \& 170 \& 184 \& 266 \& 280 \& 292 \& \& \& \& 2,704 \& ${ }^{248}$ \\
\hline
\end{tabular}



|  | Current YTD Totals | July 2023 | August 2023 | September 2023 | October 2023 | November 2023 | December 2023 | January 2024 | February 2024 | March 2024 | April 2024 | May 2024 | June 2024 | $\begin{gathered} \text { Prior FY } \\ \text { Year-End Totals } \\ \hline \end{gathered}$ | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Performance Measures -FMS Support | 733 |  | 49 |  |  |  |  |  |  | 76 |  |  |  | 530 |  |
| SnowTickets In in roaress | 71 | , | 4 | 3 | 3 | 15 | 13 | 14 | 7 | 11 |  |  |  | ${ }_{39} 5$ | 8 |
| SnowTickets On Hold | 38 | 1 | 2 | 3 | 1 | 22 | 3 | 2 |  | 1 |  |  |  | 8 | 4 |
| SSowTickets Canceled | ${ }^{6}$ | 0 | 1 | 1 | 4 | 0 | 0 | 0 | 0 | 0 |  |  |  | 5 | 1 |
| SnowTickets closed | ${ }_{5}^{551}$ | ${ }_{8}^{29}$ | ${ }_{38}^{38}$ | ${ }^{20}$ | ${ }_{3}^{50}$ | ${ }_{158}^{15}$ | ${ }^{66}$ | 73 | ${ }_{4} 6$ | ${ }^{55}$ |  |  |  | ${ }_{4}^{43}$ | ${ }^{61}$ |
| FMS User Training |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \#Class Attendees |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \#Classes Held | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 0 |  |  |  | 0 | ${ }_{0}$ |
| Average Attendees Per Class | 7 | 0 | 0 | 0 |  | 0 | 59 | 0 | 0 | 0 |  |  |  | 17 | 7 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Local Business Preference Program |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| \# of Vendors Receiving 8\% Preference Additional Costof Awarding to a Cerified Local Vendor | $\stackrel{0}{536.230 .82}$ | $\frac{0}{50.00}$ | $\frac{0}{50.00}$ | $\stackrel{0}{54,963.00}$ | $\stackrel{0}{55.842 .40}$ | $\frac{0}{5610.82}$ | S6.054.00 | $\stackrel{0}{\$ 15079.00}$ | ${ }_{\text {S2,415.00 }}$ | ${ }_{5466.60}^{0}$ |  |  |  | ${ }_{\text {S20.526.71 }}$ | ${ }_{\text {44, } 025.65}^{0}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Performance Measures - Quality \& Process |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Timeliness of Scorecard Completed | 9 |  | , | 1 |  | 1 | 1 |  | 1 | 1 |  |  |  | 12 | 1 |
| Timeiliness of Scorecard (Exception) | 0 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

Date: April 10, 2024

| To: | Melissa Yusilon |
| :--- | :--- |
|  | Assistant General Manager |

From: Maiyo Lara, Senior Mangement Analyst II Supplier and Customer Relations

## Subject: SSD Scorecard for March 2024

Attached is the Supply Services Division Graphic Scorecard for March 2024.
The report includes information on procurement process activities obtained through various divisional monthly reports and FMS queries for March 2024. Please note that year-to-date figures do not necessarily represent current year-to-date totals as of the end of this month's scorecard; rather, it is a sum of each month's snapshot totals as queried in InfoAdvantage at the end of each month. DCE, DCF, and VLA warehouses have also been included in this report.

If you have any questions that require additional information, please feel free to contact me at (213) 928-9525.

Attachments

## Department of General Services

## March 2024 Scorecard



## Supplier \& Customer Relations

Melissa Yusilon<br>Assistant General Manager

Prepared by: Maiyo Lara, Chief Management Analyst
Support Staff: Brian Swanson, Sr. Management Analyst
Gerald Chong, Management Analyst
Christine Rosenberry, Management Analyst

| Contracts $^{\|l\|}$ |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | February | March | Base $^{\text {Variance }}{ }^{2}$ |  |
| \# of Active Contracts | 412 | 414 | 900 | $-54.0 \%$ |
| On Time Replace \% | $34 \%$ | $52 \%$ | $100.0 \%$ | $-48.0 \%$ |
| Renew/Replace Extended Valid Reason | 18 | 29 | 38 | $-23.2 \%$ |
| Renew/Replace Extended Invalid Reason | 35 | 27 | 0 | N/A |
| Total \# of Events Withdrawn | 0 | 0 | $\mathrm{~N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ |
| Total \# of Events Closed | 94 | 87 | $\mathrm{~N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ |
| Total \# of Events Awarded | 63 | 57 | $\mathrm{~N} / \mathrm{A}$ | $\mathrm{N} / \mathrm{A}$ |


| Purchase Order Amounts by Type |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | February | March | YTD | Average |
| Blanket POs | $\$ 962,704$ | $\$ 975,804$ | $\$ 8,592,092$ | $\$ 954,677$ |
| Contract POs ${ }^{4}$ | $\$ 91,610,411$ | $\$ 60,223,156$ | $\$ 651,850,683$ | $\$ 72,427,854$ |
| Stock Request Documents | $\$ 179,450$ | $\$ 160,412$ | $\$ 1,552,701$ | $\$ 172,522$ |
| Emergency POs | $\$ 4,200$ | $\$ 0$ | $\$ 653,142$ | $\$ 72,571$ |
| Victory POs | $\$ 0$ | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| One-Time POs $>\$ 100 \mathrm{~K}$ | $\$ 7,836,208$ | $\$ 5,965,173$ | $\$ 128,675,897$ | $\$ 14,297,322$ |
| One-Time POs $<\$ 100 \mathrm{~K}$ | $\$ 2,680,844$ | $\$ 3,234,320$ | $\$ 29,401,162$ | $\$ 3,266,796$ |
| Totals | $\$ 103,273,817$ | $\$ 70,558,865$ | $\$ 820,725,676$ | $\$ 91,191,742$ |


| Suppliers |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | February | March | Base | Variance $^{2}$ |
| \#Active Suppliers in database | 4,258 | 4,274 | 10,600 | $-59.7 \%$ |
| \# Suppliers w/ orders (current) | 649 | 646 | 1,060 | $-39.1 \%$ |
| \# Inactive Suppliers in database | 7,700 | 7,698 | N/A | N/A |
| \# of MBE Suppliers | 17 | 7 | N/A | N/A |
| \# of WBE Suppliers | 10 | 8 | N/A | N/A |
| \# of DBE Suppliers | 6 | 5 | N/A | N/A |
| \# of SLB Suppliers | 20 | 12 | N/A | N/A |


| Purchase Order Counts by Type |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | February | March | YTD | Average |
| Blanket POs | 1,944 | 1,880 | 16,899 | 1,878 |
| Contract POs ${ }^{4}$ | 7,525 | 7,321 | 64,579 | 7,175 |
| Stock Request Documents | 279 | 238 | 2325 | 258 |
| Emergency POs | 2 | 0 | 6 | 1 |
| Victory POs | 0 | 0 | 0 | 0 |
| One-Time POs $>\$ 100 \mathrm{~K}$ | 11 | 14 | 119 | 13 |
| One-Time POs $<\$ 100 \mathrm{~K}$ | 221 | 207 | 1,751 | 195 |
| Totals | 9,982 | 9,660 | 85,679 | 9,520 |


| Percent of Procurement via Contract PO's vs Total PO's |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | February | March | Goal | Percentage |
| Contract POs \$ Total | $\$ 91,610,411$ | $\$ 60,223,156$ | $50.0 \%$ | $85.4 \%$ |
| Contract POs Count | 7,525 | 7,321 | $50.0 \%$ | $75.8 \%$ |


| Warehouse Inventory Values |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | February | March | Monthly Avg | Variance $^{1}$ |
| Dormant Inventory | $\$ 2,414,843$ | $\$ 2,624,135$ | $\$ 2,537,739$ | $8.7 \%$ |
| Excess Inventory | $\$ 10,317,579$ | $\$ 10,424,330$ | $\$ 10,280,926$ | $1.0 \%$ |
| Total Inventory | $\$ 36,927,489$ | $\$ 37,357,701$ | $\$ 37,196,375$ | $1.2 \%$ |


| Warehouse Inventory Fill Rates |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | February | March | Goal | Variance $^{2}$ |
| DCG | $94.7 \%$ | $95.6 \%$ | $90.0 \%$ | $6.2 \%$ |


| Monthly Totals for Purchase Orders Compared to Monthly Goal |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | February | March | Goal | Variance $^{3}$ |
| $\$$ Amount | $\$ 103,287,917$ | $\$ 70,558,865$ | $\$ 25,000,000$ | $\$ 45,558,865$ |
| Counts | 9,985 | 9,660 | 2,100 | 7,560 |


| Cycle Time from Requisitions Assigned to Purchase Order Awards |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | February | March | Goal | Variance $^{2}$ |
| Regular POs $>\$ 100 \mathrm{~K}$ | 49 | 37 | 60 | $-38.9 \%$ |
| Regular POs $<\$ 100 \mathrm{~K}$ | 29 | 27 | 40 | $-32.4 \%$ |
| Confirming POs | 21 | 18 | 30 | $-38.9 \%$ |


| Customer Equipment Availability |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | February | March | Goal | Variance $^{3}$ |
| Police MTD | $88.0 \%$ | $89.0 \%$ | $90.0 \%$ | $-1.1 \%$ |
| Refuse | $77.0 \%$ | $78.0 \%$ | $80.0 \%$ | $-2.5 \%$ |


| CPO's created with Punchout |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | February | March | $Y T D$ | Average |
| Number of CPO's | 780 | 845 | 6,731 | 748 |
| Dollar Amount | $\$ 2,942,580.30$ | $\$ 2,895,472.44$ | $\$ 18,217,058.00$ | $\$ 2,024,117.56$ |


| Warehouse Sales and Returns |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | February | March | $Y T D$ | Variance $^{l}$ |
| Issues | $\$ 2,385,135$ | $\$ 2,192,812$ | $\$ 25,991,121$ | $-8.1 \%$ |
| Returns | $-\$ 7,652$ | $-\$ 5,214$ | $-\$ 922,961$ | $-31.9 \%$ |
| Total | $\$ 2,377,482$ | $\$ 2,187,598$ | $\$ 25,068,160$ | $-8.0 \%$ |

[^0]| Salvage |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | February | March | YTD | Variance $^{I}$ |
| Overall | $\$ 448,486$ | $\$ 499,005$ | $\$ 2,508,583$ | $11.3 \%$ |
| General Services | $\$ 135,298$ | $\$ 360,835$ | $\$ 1,651,877$ | $166.7 \%$ |
| Percentage | $30.2 \%$ | $72.3 \%$ | $65.8 \%$ |  |


| MBE/WBE/OBE Supplier Purchase Amount Totals |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | February | March | Monthly Avg | YTD |
| MBE | $\$ 24,225$ | $\$ 294,770$ | $\$ 116,858$ | $\$ 1,051,721$ |
| WBE | $\$ 281,138$ | $\$ 342,503$ | $\$ 499,074$ | $\$ 4,491,665$ |
| MBE/WBE | $\$ 123,570$ | $\$ 60,583$ | $\$ 63,114$ | $\$ 568,023$ |
| OBE | $\$ 101,431,491$ | $\$ 69,842,480$ | $\$ 89,382,262$ | $\$ 804,440,355$ |
| Total | $\$ 101,860,424$ | $\$ 70,540,337$ | $\$ 90,061,307$ | $\$ 810,551,765$ |


| Requisition Assignments |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | February | March | Monthly Avg | YTD |
| Received | 280 | 292 | 248 | 2,236 |
| Completed | 280 | 292 | 248 | 2,236 |
| $\%$ Completed | $100.0 \%$ | $100.0 \%$ | $100.0 \%$ | $100.0 \%$ |


| Supplier Performance |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | February | March |  | YTD |
| Total Forms Received | 1 | 0 |  | 1 |
| Total Forms Requiring a Hearing | 0 | 0 |  | 0 |
| Number of Hearings Held | 0 | 0 |  | 0 |
| Pending Hearings | 0 | 0 |  | 0 |


| SnowTickets - FMS Help Desk |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | February | March | Monthly Avg | YTD |
| Opened | 77 | 76 | 81 | 733 |
| In Progress | 7 | 11 | 8 | 71 |
| On Hold | 3 | 1 | 4 | 38 |
| Canceled | 0 | 0 | 1 | 6 |
| Closed | 62 | 55 | 61 | 551 |
| Resolved | 4 | 6 | 6 | 51 |


| FMS End-User Training |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | February | March | Monthly Avg | YTD |
| \# of Attendees | 0 | 0 | 13 | 118 |
| \# of Classes Held | 0 | 0 | 0 | 0 |
| Average Attendees per Class | 0 | 0 | 7 | 7 |


| Local Business Preference Program |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | February | March | Monthly Avg | YTD |
| Additional Cost to Award | $\$ 2,415$ | $\$ 467$ | $\$ 4,026$ | $\$ 36,231$ |


| Invoices |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | February | March | Monthly Avg | YTD |
| Count | 11,502 | 11,475 | 12,222 | 109,994 |
| Amount | $\$ 55,418,106$ | $\$ 48,266,684$ | $\$ 55,054,772$ | $\$ 495,492,944$ |

${ }^{1}$ Variance computed based on current month compared to base/goal

| Average Cycle Time from Receipt of Goods to Generation of Payment |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | February | March | Goal | Variance $^{1}$ |
| Cycle Time | 35 | 37 | 40 | $-7.1 \%$ |


| E-Pay Invoices |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | February | March | Monthly Avg | YTD |
| Number of E-Pay invoices processed | 1,272 | 1,472 | 1,663 | 14,968 |
| Dollar Amount Total | $\$ 3,378,873$ | $\$ 4,363,310$ | $\$ 4,175,556$ | $\$ 37,580,003$ |


| Performance Measures | Prior Yr. Monthly Avg | Current Month | \% |
| :---: | :---: | :---: | :---: |
| \# Active Contracts | 412 | 414 | 100\% |
| \# of Extended Contracts | 20 | 2 | 10\% |
| \# Renewed Contracts | 17 | 27 | 159\% |
| Total \# of Events Withdrawn | 0 | 0 | 0\% |
| Total \# of Events Closed | 88 | 87 | 99\% |
| Total \# of Events Awarded | 59 | 57 | 97\% |
| \$ Contract Savings | \$0 | \$0 | \#DIV/0! |
| \# Active suppliers | 4,039 | 4,274 | 106\% |
| \# Approved Suppliers with Orders | 679 | 646 | 95\% |
| \# Inactive suppliers | 7,727 | 7,698 | 100\% |
| Warehouse/Inventory Management | Prior Year Monthly Avg | Current Month | \% |
| \$ Value of Total Inventory | \$37,755,051 | \$37,357,701 | 99\% |
|  | Base | Current Month | \% |
| Dormant \$ Value (10\%) | N/A | \$2,624,135 |  |
| Excess \$ Value (for those greater than 3.25 months use) ( $10 \%$ ) | N/A | \$10,424,330 |  |
| Cycle Count Accuracy | 95.0\% | 81.1\% | 85\% |
| Fill Rate (DCG) | 95.0\% | 95.6\% | 101\% |
| Police MTD (Projects Awaiting Parts) | 90.0\% | 89.0\% | 99\% |
| Refuse | 80.0\% | 78.0\% | 98\% |
| Financial Management System 2.0 Support <br> Performance Measures | Prior Yr. Monthly Avg | Current Month |  |
| SnowTickets Opened | 51 | 76 |  |
| SnowTickets In Progress | 5 | 11 |  |
| SnowTickets On Hold | 0 | 1 |  |
| SnowTickets Canceled | 0 | 0 |  |
| SnowTickets Closed | 43 | 55 |  |
| SnowTickets Resolved | 3 | 6 |  |
| FMS 2.0 End User Training : |  |  |  |
| \# Classes Held | 0 | 0 |  |
| \# Class Attendees | 0 | 0 |  |
| Salvage, Issues and Returns | Prior Month | Current Month |  |
| Salvage - Overall | \$448,486 | \$499,005 |  |
| Salvage - GSD | \$135,298 | \$360,835 |  |
| Warehouse issues | \$2,385,135 | \$2,192,812 |  |
| Warehouse Returns | -\$7,652 | -\$5,214 |  |
| Prime MBE/WBE Suppliers Purchase Amount Totals | Prior Month | Current Month | \% |
| OBE Purchases | \$101,431,491 | \$69,842,480 | 69\% |
| MBE / Non-WBE Purchases | \$24,225 | \$294,770 | 1217\% |
| WBE / Non-MBE Purchases | \$281,138 | \$342,503 | 122\% |
| WBE / MBE Purchases | \$123,570 | \$60,583 | 49\% |
| Number of MBE/WBE Orders | Prior Month | Current Month | \% |
| OBE Suppliers with Orders | 9,769 | 9,500 | 97\% |
| MBE / Non-WBE Suppliers with Orders | 4 | 18 | 450\% |
| WBE / Non-MBE Suppliers with Orders | 50 | 67 | 134\% |
| WBE / MBE Suppliers with Orders | 25 | 4 | 16\% |
|  |  |  |  |
| Total Forms Received Supplier Performance | Prior Month | Current Month |  |
| Total Forms Requiring Hearings | 0 | 0 |  |
| Number of Hearings Held | 0 | 0 |  |
| Pending Hearings | 0 | 0 |  |


| Performance Measures | Prior Yr. Monthly Avg | Current Month | \% |
| :---: | :---: | :---: | :---: |
| Total \# of Purchases (BPOs+CPOs+SRDs+OPOs) | 10,618 | 9,660 |  |
| Total Order \$ Value (BPOs+CPOs+SRDs+OPOs) | \$70,026,900 | \$70,558,865 |  |
| \# BPOs Processed | 2,476 | 1,880 | 19\% |
| \$ Value of BPOs Processed | \$1,271,853 | \$975,804 | 1\% |
| Average \$ Value (BPOs) | \$514 | \$519 | - |
| \# CPOs Processed | 7,320 | 7,321 | 76\% |
| \$ Value of CPOs Processed | \$43,424,350 | \$60,223,156 | 85\% |
| Average \$ Value (CPOs) | \$5,932 | \$8,226 | - |
| \# SRDs Processed | 536 | 238 | 2\% |
| \$ Value of SRDs Processed | 399,455 | 160,412 | 0\% |
| Average \$ Value (SRDs) | N/A | \$674 | - |
| OPOs $>\$ 100 \mathrm{k}$ | 14 | 14 | 0\% |
| \$ Value of OPOs > \$100k | \$21,429,480 | \$5,965,173 | 8\% |
| Average \$ Value (OPOs > \$100k) | \$1,530,677 | \$426,084 |  |
| OPOs < \$100k | 272 | 207 | 2\% |
| \$ Value of OPOs < \$ 100 k | \$3,501,762 | \$3,234,320 | 5\% |
| Average \$ Value (OPOs < \$ 100 k ) | \$12,874 | \$15,624.74 | - |
| Payment Services Performance Measures | Base | Current Month | \% |
| Early Payment Discount Dollars Captured | N/A | \$100,989 | 85\% |
| Early Payment Discount Dollars Not Captured | N/A | \$18,322 | 15\% |
| Average Cycle Time from Receipt of Goods to Generation of Payment | 40d | 37d | 108\% |
| \# of Invoices Processed | N/A | 11,475 | N/A |
| Performance Measures - Operation Analysis | Current Qty Received | Completed | \% |
| Requisition Assignments | 292 | 292 | 100\% |
| Performance Measures-Quality and Process | Received | Completed | \% |
| Timeliness of Scorecard | 0 | -1 | N/A |
| \% of Recommendations Adopted | 0\% | 0\% | 0\% |
| Cycle Time for Requisitions Assigned to Purchase Orders | Goal | Current Month | \% |
| Average Cycle Time to Establish a PO Equal or Greater than \$100,000 | 60d | 37d | 61\% |
| Average Cycle Time to Establish a PO Less than \$100,000 | 40d | 27d | 68\% |
| Average Cycle Time to Establish a Confirming PO | 30d | 18d | 61\% |





## Active Suppliers in the Database Current Month

| ロ\# Active |
| :---: |
| ロ\# Inactive |



## Active Suppliers in Database

- \# of Active Suppliers

■\# of Active Suppliers with Orders











## Cycle Time for Requisitions Assigned to PO Award Current Month vs. Goal



Cycle Time for Requisitions Assigned to PO Award


- PO's > \$100,000 Cycle Days (100K)
- PO's < \$100,000 Cycle Days (99K)
$\square$ Confirming PO's Cycle Days


## MBE/WBE Suppliers - Purchase Amount Total Current Month



## MBE/WBE/OBE Suppliers - Number of Orders Current Month

| $\square M B E$ Orders |
| :--- |
| $\square W B E$ Orders |
| $\square M B E$ and WBE Orders |
| $\square O B E$ Orders |




## SLB Suppliers with Orders



SLB Suppliers with Orders

- MBE / SLB Vendors
- WBE / SLB Vendors
- MBE and WBE / SLB Vendors



Discounts Captured (Percentages)






## Requisition Assignments



FMS End-User Training

| $\square$ \# Class Attendees |
| :--- |
| $■$ \# Classes Held |



| Unit | Jul 2023 | Aug 2023 | Sep 2023 | Oct 2023 | Nov 2023 | Dec 2023 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A01 | \$9,652.97 | \$9,694.85 | \$9,396.88 | \$9,371.41 | \$9,349.62 | \$10,251.84 |
| A02 | \$17,287.58 | \$17,270.46 | \$16,883.96 | \$16,933.91 | \$16,919.39 | \$17,870.86 |
| A03 | \$28,144.09 | \$28,897.04 | \$27,756.64 | \$27,953.51 | \$27,641.94 | \$23,896.78 |
| A04 | \$29,291.53 | \$28,795.09 | \$27,579.89 | \$26,730.21 | \$26,573.50 | \$23,981.85 |
| A05 | \$19,120.20 | \$19,177.35 | \$20,621.48 | \$20,233.80 | \$20,252.60 | \$20,228.46 |
| A07 | \$113,528.18 | \$109,429.57 | \$77,564.95 | \$77,601.69 | \$77,388.72 | \$77,553.33 |
| A08 | \$149,882.88 | \$138,635.72 | \$129,472.13 | \$125,857.05 | \$125,583.39 | \$135,198.48 |
| A09 | \$1,336.89 | \$1,005.20 | \$620.26 | \$620.26 | \$620.26 | \$620.26 |
| A10 | \$10,409.75 | \$10,108.59 | \$9,826.01 | \$9,199.58 | \$9,186.85 | \$8,254.26 |
| A11 | \$1,151.67 | \$1,151.67 | \$1,705.96 | \$1,705.96 | \$1,705.96 | \$1,705.96 |
| A13 | \$40,331.75 | \$40,181.32 | \$38,442.47 | \$38,428.93 | \$38,565.72 | \$39,141.54 |
| A14 | \$40,737.68 | \$40,561.89 | \$39,388.96 | \$38,201.59 | \$37,374.04 | \$33,288.61 |
| A15 | \$28,682.91 | \$27,904.83 | \$26,832.69 | \$25,847.41 | \$24,604.47 | \$28,104.02 |
| A16 | \$8,746.26 | \$8,746.26 | \$8,291.78 | \$8,291.78 | \$8,291.78 | \$8,441.83 |
| A17 | \$3,268.10 | \$3,268.10 | \$3,364.72 | \$3,311.66 | \$3,311.66 | \$3,133.58 |
| A18 | \$54,471.59 | \$54,466.54 | \$57,547.48 | \$55,386.01 | \$55,464.55 | \$43,227.07 |
| A19 | \$9,642.57 | \$9,085.88 | \$9,259.14 | \$8,500.84 | \$8,464.18 | \$9,134.74 |
| A20 | \$8,710.22 | \$8,816.64 | \$8,816.64 | \$8,816.64 | \$8,816.64 | \$8,816.64 |
| A21 | \$5,554.53 | \$5,574.03 | \$4,410.29 | \$4,421.69 | \$4,421.69 | \$4,443.49 |
| A22 | \$14,516.08 | \$14,148.28 | \$14,579.55 | \$14,536.17 | \$14,509.85 | \$14,189.28 |
| A23 | \$23,253.08 | \$23,184.60 | \$23,831.89 | \$23,737.43 | \$22,776.13 | \$27,256.02 |
| A24 | \$8,718.84 | \$8,725.54 | \$9,362.71 | \$9,362.71 | \$9,362.71 | \$9,806.88 |
| A25 | \$979,067.90 | \$976,515.99 | \$998,748.40 | \$988,163.63 | \$973,986.06 | \$888,573.32 |
| A27 | \$5,809.83 | \$5,228.88 | \$4,513.85 | \$5,075.23 | \$4,991.13 | \$5,546.70 |
| A28 | \$5,117.02 | \$5,038.67 | \$4,874.26 | \$4,874.26 | \$4,874.26 | \$5,649.30 |
| A29 | \$20,309.80 | \$20,528.03 | \$23,408.05 | \$22,938.09 | \$22,887.90 | \$21,782.41 |
| A31 | \$1,674.98 | \$1,674.98 | \$2,110.28 | \$1,970.53 | \$1,970.53 | \$1,880.35 |
| A32 | \$4,231.65 | \$4,231.65 | \$4,613.91 | \$4,181.68 | \$4,181.68 | \$4,893.28 |
| A33 | \$86.02 | \$86.02 | \$86.02 | \$86.02 | \$86.02 | \$86.02 |
| A35 | \$19,108.23 | \$19,101.60 | \$17,791.63 | \$17,229.49 | \$17,417.60 | \$17,515.40 |
| A36 | \$14,765.78 | \$14,812.01 | \$15,500.09 | \$16,272.81 | \$16,074.49 | \$15,870.44 |
| A37 | \$13,392.30 | \$13,400.59 | \$12,779.52 | \$11,950.25 | \$11,952.79 | \$12,502.77 |
| A38 | \$15,268.77 | \$15,224.95 | \$15,270.62 | \$14,160.49 | \$14,152.08 | \$15,953.84 |
| A39 | \$14,306.11 | \$13,197.53 | \$12,910.66 | \$12,861.04 | \$12,978.65 | \$12,893.92 |
| A40 | \$10,857.20 | \$10,617.59 | \$10,351.94 | \$10,336.19 | \$10,337.67 | \$10,919.65 |
| A41 | \$22,410.71 | \$22,491.10 | \$21,947.87 | \$20,697.64 | \$20,697.64 | \$20,221.41 |
| A42 | \$35,911.55 | \$36,557.87 | \$33,383.74 | \$33,254.98 | \$33,115.70 | \$34,537.54 |
| A43 | \$4,573.19 | \$4,573.19 | \$4,631.61 | \$3,171.15 | \$3,171.15 | \$3,171.15 |
| A44 | \$33,376.81 | \$33,357.00 | \$32,879.72 | \$32,668.98 | \$32,604.49 | \$32,005.67 |
| A45 | \$21,640.18 | \$22,322.05 | \$20,563.80 | \$20,925.65 | \$20,927.09 | \$22,768.44 |
| A46 | \$12,058.03 | \$12,078.66 | \$12,124.40 | \$12,350.02 | \$12,258.50 | \$13,048.61 |
| A47 | \$29,230.47 | \$28,938.12 | \$30,120.41 | \$29,995.64 | \$29,861.97 | \$27,760.54 |
| A48 | \$21,659.23 | \$21,773.45 | \$22,546.89 | \$22,486.06 | \$22,427.33 | \$22,777.84 |
| A49 | \$15,912.37 | \$15,920.45 | \$17,232.74 | \$17,050.83 | \$17,129.19 | \$16,243.27 |
| A51 | \$15,337.08 | \$15,353.13 | \$14,344.03 | \$13,743.89 | \$13,599.98 | \$14,846.26 |
| A52 | \$56,014.98 | \$56,096.44 | \$54,308.08 | \$54,146.31 | \$53,792.53 | \$50,805.07 |
| A53 | \$17,174.93 | \$17,264.90 | \$15,973.52 | \$15,591.38 | \$15,818.27 | \$15,268.27 |
| A55 | \$4,673.89 | \$4,845.33 | \$4,263.78 | \$4,109.40 | \$4,109.40 | \$4,611.84 |
| A56 | \$15,016.66 | \$15,095.96 | \$15,622.72 | \$15,739.84 | \$15,739.84 | \$14,733.79 |
| A57 | \$16,939.33 | \$16,945.16 | \$16,077.23 | \$16,227.61 | \$16,884.89 | \$17,977.13 |
| A58 | \$14,289.02 | \$14,244.73 | \$12,176.81 | \$12,647.65 | \$12,729.34 | \$13,861.61 |
| A59 | \$15,973.45 | \$15,942.67 | \$14,656.58 | \$14,612.74 | \$14,612.74 | \$14,546.93 |
| A60 | \$12,033.67 | \$9,462.35 | \$8,351.52 | \$8,351.52 | \$8,024.37 | \$6,974.76 |
| DCG | \$359,678.69 | \$417,250.48 | \$376,788.08 | \$377,905.45 | \$377,791.80 | \$355,940.99 |
| E02 | \$11,322.94 | \$11,235.52 | \$15,050.31 | \$17,839.86 | \$17,424.93 | \$18,155.75 |
| E03 | \$30,564.09 | \$37,717.02 | \$34,842.53 | \$34,803.41 | \$35,054.72 | \$40,316.29 |
| G03 | \$112,488.10 | \$114,505.85 | \$113,563.77 | \$112,862.13 | \$112,521.70 | \$114,952.46 |
| TOTAL: | \$2,608,714.30 | \$2,652,459.40 | \$2,579,965.85 | \$2,556,332.08 | \$2,537,374.09 | \$2,438,138.81 |


| Unit | Jan 2024 | Feb 2024 | Mar 2024 | Apr 2024 | May 2024 | Jun 2024 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A01 | \$10,291.29 | \$10,269.29 | \$10,405.21 |  |  |  |
| A02 | \$17,944.47 | \$17,288.58 | \$17,427.47 |  |  |  |
| A03 | \$24,718.04 | \$25,399.82 | \$25,843.01 |  |  |  |
| A04 | \$23,842.65 | \$23,646.35 | \$24,260.06 |  |  |  |
| A05 | \$20,353.37 | \$19,967.88 | \$19,715.46 |  |  |  |
| A07 | \$77,791.47 | \$77,685.83 | \$76,963.21 |  |  |  |
| A08 | \$135,045.78 | \$134,150.26 | \$132,313.52 |  |  |  |
| A09 | \$620.26 | \$620.26 | \$642.69 |  |  |  |
| A10 | \$7,949.85 | \$7,571.56 | \$7,658.29 |  |  |  |
| A11 | \$1,705.96 | \$1,705.96 | \$1,747.42 |  |  |  |
| A13 | \$38,778.62 | \$37,696.22 | \$36,873.91 |  |  |  |
| A14 | \$33,174.73 | \$32,378.40 | \$35,187.98 |  |  |  |
| A15 | \$26,736.96 | \$26,687.22 | \$27,268.98 |  |  |  |
| A16 | \$8,706.97 | \$8,706.97 | \$13,889.83 |  |  |  |
| A17 | \$3,133.58 | \$3,133.58 | \$3,700.46 |  |  |  |
| A18 | \$37,938.96 | \$40,508.92 | \$47,562.34 |  |  |  |
| A19 | \$9,083.02 | \$9,112.15 | \$8,937.95 |  |  |  |
| A20 | \$8,816.64 | \$8,816.64 | \$9,141.66 |  |  |  |
| A21 | \$4,391.78 | \$4,406.36 | \$4,469.10 |  |  |  |
| A22 | \$14,184.66 | \$14,035.80 | \$15,670.77 |  |  |  |
| A23 | \$27,326.23 | \$27,115.18 | \$26,095.97 |  |  |  |
| A24 | \$9,829.51 | \$9,788.78 | \$10,072.34 |  |  |  |
| A25 | \$888,697.43 | \$875,393.68 | \$869,752.55 |  |  |  |
| A27 | \$5,546.70 | \$5,775.99 | \$6,261.46 |  |  |  |
| A28 | \$5,640.85 | \$5,640.85 | \$26,432.73 |  |  |  |
| A29 | \$21,625.51 | \$21,404.30 | \$20,851.12 |  |  |  |
| A31 | \$1,849.37 | \$1,849.37 | \$2,412.47 |  |  |  |
| A32 | \$4,893.28 | \$4,893.28 | \$5,038.29 |  |  |  |
| A33 | \$86.02 | \$86.02 | \$324.97 |  |  |  |
| A35 | \$17,511.27 | \$17,380.35 | \$17,913.91 |  |  |  |
| A36 | \$15,908.78 | \$15,115.85 | \$15,666.61 |  |  |  |
| A37 | \$12,313.77 | \$12,342.13 | \$13,427.32 |  |  |  |
| A38 | \$14,882.50 | \$14,917.02 | \$15,525.97 |  |  |  |
| A39 | \$12,273.79 | \$12,437.84 | \$11,916.05 |  |  |  |
| A40 | \$10,648.69 | \$10,651.10 | \$11,370.46 |  |  |  |
| A41 | \$20,226.40 | \$20,284.22 | \$20,631.78 |  |  |  |
| A42 | \$34,359.88 | \$34,756.26 | \$34,584.33 |  |  |  |
| A43 | \$3,171.15 | \$3,171.15 | \$3,643.08 |  |  |  |
| A44 | \$31,963.45 | \$31,992.86 | \$31,460.17 |  |  |  |
| A45 | \$22,698.34 | \$22,557.05 | \$20,750.52 |  |  |  |
| A46 | \$13,035.53 | \$13,063.10 | \$13,953.11 |  |  |  |
| A47 | \$28,013.38 | \$28,086.23 | \$29,229.71 |  |  |  |
| A48 | \$22,928.39 | \$23,492.05 | \$24,205.01 |  |  |  |
| A49 | \$15,849.53 | \$15,974.34 | \$15,778.08 |  |  |  |
| A51 | \$15,039.14 | \$14,901.20 | \$14,724.26 |  |  |  |
| A52 | \$50,799.41 | \$50,645.14 | \$49,143.02 |  |  |  |
| A53 | \$15,041.92 | \$15,041.09 | \$15,636.16 |  |  |  |
| A55 | \$4,523.39 | \$4,523.39 | \$4,828.49 |  |  |  |
| A56 | \$14,570.80 | \$14,590.52 | \$14,291.00 |  |  |  |
| A57 | \$18,415.25 | \$18,536.23 | \$17,764.66 |  |  |  |
| A58 | \$14,245.17 | \$12,903.23 | \$14,696.99 |  |  |  |
| A59 | \$14,772.11 | \$14,772.11 | \$15,185.19 |  |  |  |
| A60 | \$7,848.93 | \$7,628.40 | \$8,012.67 |  |  |  |
| DCG | \$354,844.88 | \$353,840.31 | \$540,284.74 |  |  |  |
| E02 | \$17,446.67 | \$16,503.25 | \$14,560.56 |  |  |  |
| E03 | \$40,149.99 | \$45,573.72 | \$30,896.84 |  |  |  |
| G03 | \$113,503.34 | \$113,427.49 | \$117,133.19 |  |  |  |
| TOTAL: | \$2,427,689.80 | \$2,414,843.12 | \$2,624,135.08 | \$0.00 | \$0.00 | \$0.00 |


[^0]:    ${ }^{1}$ Variance computed based on current month compared to prior month
    ${ }^{2}$ Variance computed based on current month compared to base/goal
    ${ }^{3}$ Variance computed based on current month compared to NIGP benchmark

